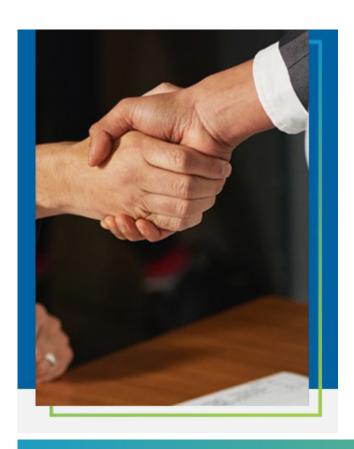


Insights and Takeaways

As we welcome the new year, we're excited to share valuable resources and industry insights to help you and your clients stay informed.



See how block strategy can grow your business



Block strategy is an innovative way to approach and grow your book of business. Learn more about consolidating multiple product offerings and create valuable administrative efficiencies for you and your clients.

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Eighty-six percent of employees say finances are a top source of stress. We offer a broad range of group life insurance products, helping employers provide financial security to a diverse workforce.

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Whether buying a home or starting a family, MetLife Legal Plans offer value, convenience, and confidence thanks to easy and affordable access to attorneys. Talk to your clients about our easy-to-implement legal benefits.

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Under 100 service story: the right team makes all the difference



Last year, we grew our under 100 lives client service team by 14% to focus on delivering exceptional customer service on a specialized and localized level. We implemented a number of process improvements and will continue to focus on providing an enhanced service experience. We are equally committed to

strengthening our workforce while ensuring we provide a more efficient, responsive, and flexible service model.

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¹ MetLife's 19th Annual U.S. Employee Benefits Trends Study