aetna®

Quality health plans & benefits
Healthier living
Financial well-being
Intelligent solutions

Our New York broker commissions are changing effective May 1, 2016

As of May 1, 2016, Aetna is changing its commission approach for **both new and renewal business**. To meet recent regulatory guidance, Aetna changed from a multi-tier to a single tier commission approach.

Here is how the change will impact Small Group accounts:

For all NY based 1-100 FTE Cases:

- New business cases will take effect 5/1
- Renewal cases will take effect 5/1
- The single tier commission will be $27 for PEPM (Per Employee, Per Month)

For more information, please **click here** to download the compensation flyer.

Thank you for working with Aetna and for continuing to drive our mutual success. If you have questions, please contact your Aetna Account Manager or Sales Executive.

Aetna is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies, including Aetna Life Insurance Company and its affiliates (Aetna).

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If you have any questions please **Contact Us**.