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2016 Group Medicare certification update

As you may know, you must become certified in order to sell AmeriHealth New Jersey Medicare Advantage products. Get your certification now to offer these competitive, industry-leading products to your customers.

You will have the opportunity to offer:

- new and enhanced benefits
- plans with stable and comprehensive hospital and doctor networks
- plans backed by the local leader beneficiaries know and trust

The Centers for Medicare & Medicaid Services (CMS) require that all sales representatives and agents who are licensed and appointed to sell Medicare products complete an annual certification program. You must be certified to receive commission for group Medicare sales.

We strongly encourage you to get certified now. AmeriHealth New Jersey can pay commissions only if the appointed agent noted on the Agent of Record form is certified prior to renewing or selling any AmeriHealth New Jersey Medicare plans.

Please note: There have been changes to the group certification process. You must complete your individual Medicare certification. At the end of the individual certification, a pop-up box will appear that will ask if you would like to complete a group certification. There will not be a group only option. Please talk to your General Agent to get your certification link.

We want you to have a successful AEP and a great 2016. Get certified today!

If you have any questions about the 2016 Group Medicare certification update, please contact your AmeriHealth New Jersey broker representative.