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MAKE LIFE MORE REWARDING

Introducing CNHIC Med supp in PA!

New Medicare supplement product

We are excited to announce that, on August 10, 2020, Cigna Supplemental Benefits will begin offering new Medicare supplement insurance in Pennsylvania.

Our new plans, insured by Cigna National Health Insurance Company (CNHIC), have been designed to reward your customers with more savings and services. See how CNHIC can make life more rewarding!

Reward your customers:

- New competitive rates
- Additional rate classes to fit more health situations
- Cost effective coverage without sacrificing quality of service
- Up to 15% Household Discount¹
- Freedom to choose their doctors
- Guaranteed renewable policy for life²
- Value added programs including fitness, vision, and hearing discounts³

Reward yourself:

- Competitive commissions and advanced commissions paid daily
- No interest on advancing
- Electronic applications – no 'wet' signature needed
- International [agent trip](#)
- [Earn \\$100](#) for every underwritten Medicare supplement app with a minimum of five apps
- [Earn 1,000](#) leads targeted with a direct mail campaign for every fourth Medicare supplement app

CNHIC Rates and supplies

Review the CNHIC [application](#) and rates on our [outline of coverage](#). These rates will also be available on CSG Actuarial soon, with sales materials available on [AgentView](#) within the next few weeks.

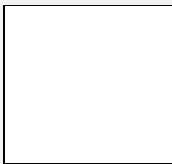
Getting started

We have made it easy to sell CNHIC with an [amendment](#) to your agent agreement. You must be appointed to CNHIC PA prior to writing your first piece of business. It's easy for you to check your appointment by viewing the [Pennsylvania Department of Insurance \(PA DOI\) website](#) to confirm your appointment under Cigna National Health Insurance Company (CNHIC). If you are not already appointed, you can simply reach out to our Agent Contracting before soliciting your first application so that we can appoint you.

If you do not want the amendment with CNHIC to take effect, you *must* notify us in writing at CSB Licensing, PO Box 5700, Scranton, PA 18505-5700; or by email at CSBLicensing@Cigna.com.

ARLIC and CHLIC

Effective August 28, 2020, Medicare supplement products insured by American Retirement Life Insurance Company (ARLIC) and Cigna Health and Life Insurance Company (CHLIC) will no longer be available for sale in your distribution in PA. All applications for these products must be signed by August 27, 2020 and in our office by September 7, 2020



VANCOUVER 2021

Like nowhere else. Like nobody else.

Earn trip credits toward Cigna Supplemental Benefits' annual incentive trip to Vancouver next year. [Join us June 13–17, 2021.](#)



1 Discount may not be available in all states.

2 Customer policy cannot be terminated for any reason other than nonpayment or the misrepresentation in the application for insurance. Cigna reserves the right to increase premiums on a class basis.

3 This is a discount program and is NOT insurance. This program is separate from your medical plan benefits.

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