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# Keep costs down as demand for care increases

Help your clients save on quality care

See savings solutions

Did you know 41% of patients delayed care during the pandemic, creating a backlog of millions of surgeries?<sup>2</sup> Here's how your clients can control costs as their employees seek treatments that were postponed.

- Opt for a [funding solution](#) that provides savings
- Encourage employees to join [care management programs](#)
- Address complex health conditions by [integrating benefits](#)

When it comes to affordability, the price of annual health benefits is one thing, but the ability to find different ways to save on quality care is another. [See how](#) you can save your clients up to \$2,000 per employee<sup>3</sup> per month by suggesting cost-saving solutions.

**1 million+**

people are waiting for joint or spine surgery<sup>1</sup>



## Together, all the way.®

1. Berlin G, Bueno D, Gibler K, Schulz J, Cutting through the COVID-19 surgical backlog, McKinsey & Company, October 2, 2020, <https://www.mckinsey.com/industries/healthcare-systems-and-services/our-insights/cutting-through-the-covid-19-surgical-backlog>.
2. Delay or Avoidance of Medical Care Because of COVID-19–Related Concerns, CDC, September 11, 2020, <https://www.cdc.gov/mmwr/volumes/69/wrmm6936a4.htm>.
3. Based on Cigna's analysis of health and claims data of more than 475,000 commercial customers diagnosed with COVID-19 from April 1 to December 31, 2020. Results may vary.

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