

IMPORTANT UPDATE

Updated 20% multi-policy discount in PA

We are pleased to offer more value and savings to customers with an increased multi-policy discount from Cigna Supplemental Benefits in PA.

Effective May 16, the **multi-policy discount will increase from 15% to 20% in PA** for customers with households where more than one person owns a Medicare Supplement policy from Cigna Supplemental Benefits.¹

Example rates

State	Male Plan G 68	Male Plan N 65	Female Plan G 68	Female Plan N 65
PA	\$111.66	\$76.71	\$100.60	\$69.10

Example: Non-tobacco, lowest area, with available multi-policy household discount. Plan G is Age 68 and Plan N is age 65.

Cigna continues to offer more value for both agents and customers. Take a look at the additional benefits below:

- Competitive rates
- Additional rate classes to fit more health situations
- Value-added programs including fitness, vision, and hearing discounts²
- Competitive commissions with advances paid daily
- Easy electronic applications
- Agents can [earn 1,000 targeted leads](#) with a direct mail campaign for every fourth application you write for underwritten Medicare Supplement Plans F, G, N, and Open Enrollment Plan N from January 1 to December 31.³
- Agents can [earn \\$100](#) for every application you write for underwritten Medicare Supplement Plans F, G, N, and Open Enrollment Plan N from January 1 to September 30, with a minimum of four applications.⁴

For more information, please review our [Frequently Asked Questions](#) and for agent questions, please call our **Agent Resource Center, Monday through Friday, from 8:00 AM to 5:30 PM CT at 877.454.0923.**

Together, all the way.®

1. Eligible when more than one member of the household enrolls or is enrolled in an individual Medicare Supplement policy provided by Cigna. Household is defined as a condominium unit, a single family home, or an apartment unit within an apartment complex. Assisted Living Facilities, Group Homes, Adult Day Care facilities and Nursing Homes, or any other health residential facility are not included in the definition of "Household". Both members of the household must be enrolled in an ARLIC, CHLIC, CNHIC or Loyal Medicare Supplement plan to qualify for the multi-policy discount.
2. These are discount programs and NOT insurance. These programs are separate from medical plan benefits.
3. Must be underwritten or Open Enrollment Plan N. From January 1, 2022 to December 31, 2022.
4. Minimum of four applications. Incentives retroact to first application. Must be underwritten or Open Enrollment Plan N. From January 1, 2022 to September 30, 2022.

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