

MAKE LIFE MORE REWARDING

Get ready for a new Med Supp product in TX

Medicare Supplement with more rewards

On **May 16**, our Medicare Supplement product insured by Cigna National Health Insurance Company (CNHIC), is coming to **TX!**

Multi-policy discount

New for 2022, Cigna has increased our multi-policy discount in TX. Customers in households where more than one person enrolls or is enrolled in an individual Medicare Supplement policy provided by Cigna can earn a **multi-policy discount of 20%**.

With our premium discount offerings and more, Cigna Medicare Supplement products are designed to reward customers with better value and enhanced programs and services. Find out more about how Cigna can make life more rewarding!

Example rates

State	Male Plan G 68	Male Plan N 65	Female Plan G 68	Female Plan N 65
TX	\$104.50	\$73.07	\$93.30	\$65.24

Sales materials

Additional materials for **CNHIC TX** will be available on [AgentView](#) in the coming weeks.

- [Application](#)
- [Outline of Coverage](#)

Reward your agents:

- [Earn 1,000 targeted leads](#) with a direct mail campaign for every fourth application your agents write for underwritten Medicare Supplement Plans F, G, N, and Open Enrollment Plan N from January 1 to December 31.¹
- **NEW! Earn \$200** for every application your agents write for underwritten Medicare Supplement Plans F, G, N, and Open Enrollment Plan N from **May 16 to June 30, with a minimum of four applications.**²

- After June 30, 2022, [earn \\$100³](#) for every application your agents write for underwritten Medicare Supplement Plans F, G, N, and Open Enrollment Plan N with a minimum of four applications.

CHLIC in TX

Effective June 3, our Medicare Supplement products, insured by Cigna Health and Life Insurance Company (CHLIC), will no longer be available for sale under your distribution in TX. All applications for CHLIC Medicare Supplement products in TX must be signed by June 2 and must be in our office by June 17.

Together, all the way.®

1. Minimum of four applications. Incentives retroact to first application. Must be underwritten or Open Enrollment Plan N. From January 1 to December 31, 2022
2. Minimum of four applications. Incentives retroact to first application. Must be underwritten or Open Enrollment Plan N. From May 16 to June 30, 2022.
3. Eligibility varies by state. Review agent [flyer](#) for details.

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The benefits of these policies will not duplicate any benefits paid by Medicare. The combined benefits of the policies and the benefits paid by Medicare will not exceed 100% of the Medicare eligible expenses incurred. These policies will not pay benefits for: the Medicare Part B Deductible (not applicable in plans C and F), any expense which customers are not legally obligated to pay; or services for which no charge is normally made in the absence of insurance, any services that are not medically necessary as determined by Medicare, any portion of any expense for which payment is made by Medicare or other government programs (except Medicaid); or for which payment would have been made by Medicare if the customer was enrolled in Parts A & B of Medicare, any type of expense not a Medicare eligible expense except as provided for in the policy, and any deductible, coinsurance or copay not covered by Medicare, unless such coverage is listed as an additional benefit in the policy.

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