

ZOOM IN FOR THE NEWS

Your weekly agent news update for June 10, 2015

IN THIS ISSUE: Medicare Supplement kick-off contest, upcoming webinar dates and more!

Medicare Supplement summer kick-off contest

To celebrate the recent release of our enhanced Medicare Supplement product, we are giving agents in Alabama an opportunity for the month of June to earn up to \$1,000 in payouts, based on their amount of Medicare Supplement applications issued. [Click here](#) for contest details and eligible states.

Medicare Supplement enhancements in additional states

We are excited to announce that our enhanced ARLIC Medicare Supplement, which includes **new underwriting classes¹**, a **7% household discount²**, and **customer discount and service programs³**, will be released in the following states:

- 7/1 - Oklahoma, Rhode Island, Utah
- 8/1 - Iowa⁴, Kansas, Mississippi, South Dakota, Texas

[Click here](#) to register for our new webinar on the enhanced Medicare Supplement product rolling out soon!

Upcoming webinars

All agents, both new and experienced, are invited to attend our informative webinars and are encouraged to ask questions.

- **Selling Individual Whole Life/Final Expense.** Grow your sales and offer some peace of mind to your customers with Individual Whole Life Insurance, insured by Loyal American Life Insurance Company.
Date: Tuesday, June 16, 2015
Time: 10:00 am CT
[Click here to register](#) for the Individual Whole Life webinar
- **Supplemental health with CSB.** See what sets Cigna apart from other carriers. Learn about our full suite of supplemental health products and how you can use our product offering to increase your sales across multiple markets.
Date: Tuesday, June 23, 2015
Time: 10:00 am CT
[Click here to register](#) for the supplemental health webinar.
- **CSB Medicare Supplement enhancements: Sub-Standard, Household Discount and Value-Adds.** Learn about our enhanced ARLIC Medicare

Supplement and the features that make this one of the most competitive Medicare Supplement products on the market. You will also learn about our new underwriting classes and which medical conditions previously declinable are now insurable.

Date: Tuesday, June 30, 2015

Time: 10:00 am CT

Click here to register for the Medicare Supplement enhancements webinar.



Click here to learn how to qualify and join us.



Together, all the way.®