



## MetLife Bulletin

February 2021

We're excited to share the latest issue of our MetLife Bulletin. In it you'll find resources and industry insights to help you and your clients stay informed.



### **2021 broker and general agent compensation programs**

As you plan for your 2021 success, count on MetLife's comprehensive product portfolio, flexible plan design options, and proven benefits expertise. And, don't forget to factor in our competitive compensation programs that can help you recognize the value of your relationship with us.

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### **The time is right to move your clients to fully insured dental plans**

In our current environment, ASO dental plans have lost their appeal given the more volatile claims environment and recent tax and regulatory changes. Now is a good time to consider moving your clients to a MetLife fully insured dental plan. You may be able to drive plan savings while improving plan value and participant engagement.

[GET DETAILS](#)

### **A fetching value-add included for employers with 51-99 employees**



MetLife has made it easy for you to offer access to MetLife Pet Insurance<sup>1</sup> – a value-added discount program to businesses with 51-99 employees, whereby individually issued pet health insurance policies are made available through the workplace to eligible employees of participating employers. Pet Insurance is automatically made available at renewal to your 51-99 clients with core coverage starting with March 1, 2021 renewals. \*

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### **Protect globally-mobile employees now**

Give your clients' globally mobile employees the quality medical plans they deserve with MetLife's Worldwide Benefits in these challenging times. You can count on us for our deep understanding of expat healthcare.

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As always, we're committed to providing you with the tools and insights you need to meet your clients' needs and expand your business. Contact your MetLife representative to help strengthen your clients' offerings with MetLife's solutions.

Sincerely,  
MetLife



\*May not be available in all states. No broker, GA or TPA fees or commissions will be paid for Pet insurance for groups 51-99 lives; not offered under 50 lives.

<sup>1</sup> MetLife Pet Insurance Solutions LLC is the policy administrator authorized by Independence American Insurance Company to offer and administer pet insurance policies. This entity was previously known as PetFirst Healthcare, LLC and in some states continues to operate under that name pending approval of its application for a name change. The entity may operate under an assumed name and/or fictitious name in certain jurisdictions as approved, including MetLife Pet Insurance Services LLC (New York and Minnesota) MetLife Pet Insurance Solutions Agency LLC (Illinois), and such other assumed names or fictitious names approved by certain jurisdictions.

All compensation programs are subject to applicable laws and regulations. All compensation programs are subject to revision by MetLife.

Like most group benefit programs, benefit programs offered by MetLife and its affiliates contain certain exclusions, exceptions, waiting periods, reductions of benefits, limitations and terms for keeping them in force. Please contact MetLife for complete details.

MetLife's worldwide benefits products are underwritten by Delaware American Life Insurance Company, a MetLife affiliate domiciled at 600 North King Street, Wilmington, DE 19801, and other affiliates...

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