

Step up to MetLife's \$5k Challenge for small business



Now, when your brokers deliver the power of bundled solutions to their small business clients and finish the year strong, they can qualify for the MetLife Small Business \$5k Challenge.

Here's how:

1. Sell 8 new qualifying small business groups and 24 new coverage groupings with October 1, 2017 through January 1, 2018 effective dates¹
2. Earn a one-time additional compensation payment of \$5,000²



Broker Compensation **Group Benefits | 10-99 Employees**

Step up to the MetLife Small Business \$5k Challenge

Finish the year strong with MetLife's Small Business \$5k Challenge and earn \$5,000.

Here's how the \$5k Challenge works:
 Sell 8 new groups and 24 new coverage groupings with:
 • Coverage from 10/1/17 through January 1, 2018 effective dates
 • 10-99 employees
 • A minimum of 10 qualified employees per coverage group

Eligible for the additional compensation payment:
 • The agent has met the sales and qualification requirements outlined in this document
 • The agent has not previously received this challenge payment

Who you may also qualify for MetLife's other programs:
 • Small Business Incentive Challenge
 • MetLife Equipment Compensation Program
 • MetLife MetLife Compensation Plan

Challenge Feature	Qualifying Coverage ¹
Group	Group-Term Life Insurance
Plan	MetLife Select
Group Term	Group-Term Life Insurance
Long Term Disability	MetLife Long Term Disability MetLife Select Long Term Disability MetLife Select Long Term Disability (MetLife Select Long Term Disability)
Health	MetLife Health Insurance MetLife Select Health Insurance MetLife Select Health Insurance (MetLife Select Health Insurance)
Life	MetLife Life Insurance MetLife Select Life Insurance MetLife Select Life Insurance (MetLife Select Life Insurance)
Voluntary Life	MetLife Voluntary Life Insurance MetLife Select Voluntary Life Insurance MetLife Select Voluntary Life Insurance (MetLife Select Voluntary Life Insurance)

MetLife Navigating life together

GET THE DETAILS

Encourage brokers to finish the year strong by taking on the \$5k Challenge.

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¹ Coverages must have the same effective date by customer group to qualify.

² Qualification and payment is based on the original broker office assigned as defined by the broker code as of the contract effective date. General Agents and Third Party Administrators are not eligible for payment.

Like most group benefit programs, benefit programs offered by MetLife and its affiliates contain certain exclusions, exceptions, waiting periods, reductions of benefits, limitations and terms for keeping them in force. Please contact MetLife for complete details.