

MetLife

For your anything-but-small clients



Mike Quinn,
Puget Sound Laundry

Think big with our small business advantage

The countdown to peak season is just around the corner. Now's the time to benefit from our new **Multi-Product Advantage** for groups with 10-99 employees.¹

A MULTI-PRODUCT ADVANTAGE FOR SMALL BUSINESSES
Maximize your client benefits program

Deliver More
Maximize your returns with an additional benefit for your small business. Our award-winning product line allows you to offer the solutions you need to meet the specific needs of your clients at the right price for each client. And, with our Multi-Product Advantage, you also earn additional compensation.

How It Works

1177-1: Sell a dental plan and at least two non-coverage plans from two or more of the different product groups.

Product Group	Product
Group Term Life Insurance	MetLife
Accident and Sickness Indemnity	MetLife
Short-Term Disability	MetLife
Long-Term Disability	MetLife
Health Savings Account	MetLife
Health Reimbursement Arrangement	MetLife
Health Flexible Spending Account	MetLife
Health Stipend	MetLife

1177-2: Verify qualifying criteria and assess each line for:

- Group coverage
- 1000 or greater lives
- 100 or more employees in each product
- A minimum rate of \$100 or more
- All coverage sold and expensed at the same time

1177-3: Earn an additional one-time payment of 1.5% of the annualized premium for each product sold.

The Amazing Advantage

- Earn 1.5% of the annualized premium for each product sold.
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Customer Focused Solutions | Exceptional Service | Proven Expertise

MetLife

1. **Sell** dental plus 2 other qualifying coverages
2. **Deliver** the right mix of solutions at the right price
3. **Earn** additional one-time comp payment of 1.5% of the annualized total premium

[Download the details.](#)

Let's put the Multi-Product Advantage to work for you and your clients this peak season. Request a quote today.

[Contact Me](#)

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Customer-Focused Solutions | Exceptional Service | Proven Expertise



MetLife asked 100 small business owners to describe their business. Not once did they use the word "small." Learn more about the owners and their businesses [here](#).