

WE HAVE EXCITING NEWS!



ANNOUNCING THE 3rd QUARTER 2019 BROKER INCENTIVE PROGRAM

We have a lot to be excited about.....a **NEW** name, a **NEW** platform and a chance to share this **NEW** opportunity with you.

By transitioning to a fresh name and a new brand, we're renewing a commitment to constantly improve our service to your clients and our members.

The dependability your clients expect from us is built on the bedrock of core values - **member owned, care focused, and value driven.**

Members Health Plan NJ is powered by the Aetna platform, expanding network provider options and access to exceptional services.

Brokers earn \$60 per enrolled employee

THE MORE YOU SELL, THE MORE YOU EARN!

ENROLLED EMPLOYEES

Sell 100 Enrolled Employees

Sell 250 Enrolled Employees

BROKER EARNINGS

Earn \$6,000 Bonus, Plus Commissions

Earn \$15,000 Bonus, Plus Commissions

Sell 500 Enrolled Employees

Earn \$30,000 Bonus, Plus Commissions

Sell 1000 Enrolled Employees

Earn \$60,000 Bonus, Plus Commissions

Here is How it Works:

- Bonus is payable for new groups with a July 1, 2019 to September 1, 2019 effective date.
- Bonus is payable to the Assigned Broker of Record.
- Broker Bonus of \$60 is per employee, based on the total enrolled employees per group at the time of approval.
- Bonus is only applicable for groups with a minimum of 3 enrolled employees in the Plan.
- The bonus program is limited to new business only. Groups that terminate 6/30, 7/31 or 8/31 and re-enroll 7/1, 8/1 or 9/1 are not eligible for bonus.
- Bonus is a one time payment, paid 90 days following group approval and after Health Care Fees are Paid in Full.

Affiliated Physicians &
Employers Health Plan
A NJ Self-Insured MEWA

Is changing our name to

Members
HealthPlan^{NJ}
Designed for You.

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