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The temperatures outside are starting to heat up and so are your chances to **earn EXTRA CASH!** We're replacing the Winter Vortex sales incentive with **March Mania** for the **March 1 -31** qualification period. You just need a **minimum of 5 policies issued in March** (instead of 10) to qualify and there's no limit to the amount of extra cash you can earn.

Click here for complete **March Mania** qualification details.

Bonus payouts up to \$200 per policy

Between March 1 - March 31, 2017*, you can receive a bonus payout of \$200 per underwritten policy and \$50 per open enrollment policy issued when you submit qualifying applications of Medicare Supplement** in the following states: Arizona, Georgia, Idaho, Illinois, Kansas, Kentucky, Michigan, Mississippi, North Carolina, New Jersey, Ohio, Pennsylvania, Texas.

Make it a slam dunk with E-App

Did you know that the best way to get your new business processed quickly is to submit it through the **E-App** (electronic application) tool? It automatically makes sure that you've completed all of the required information accurately. And, you can view it under your **Pending New Business** online report within 30 minutes of submission. Just go to the agent side of <u>aetnaseniorproducts.com</u> to get started.

Aetna Senior Supplemental Insurance

aetnaseniorproducts.com 800 264.4000, option 3,1 (Sales) Underwritten by:

Aetna Health and Life Insurance Company (AHLIC)
American Continental Insurance Company (ACI)
Continental Life Insurance Company of Brentwood, Tennessee (CLI)
Aetna Companies

^{*}Based on the application signature date.

^{**}underwritten by American Continental Insurance Company (ACI), Continental Life Insurance Company of Brentwood, Tennessee (CLI), and Aetna Health and Life Insurance Company (AHLIC), all Aetna companies