



2018 CSB INCENTIVE TRIP

June 21–June 25, 2018

We are pleased to announce the destination for our 2018 CSB incentive trip is the [Fairmont Banff Springs](#) in Banff, Alberta, Canada.

Who will qualify?

National Marketing Organization

All NMOs with a **minimum of \$7,500,000 in production credits** will be able to bring one qualifier and a guest. All NMOs that reach a **minimum of \$15,000,000 in production credits** will be able to bring two qualifiers and a guest for each.

Recruiting Agency

All recruiting agencies with a **minimum of \$2,000,000 in production credits** will be able to bring one qualifier and a guest.

Agent

All agents with a **minimum of \$225,000 in production credits** will be able to bring one guest.

Qualification period

**March 1, 2017 –
February 28, 2018**

- › 300% IAP* on supplemental health, accident and whole life
- › 100% of IAP* on Medicare Supplement
- › No cap on qualifiers

Complete trip rules and qualifications will be released soon.



Together, all the way.®

* Issued Annualized Premium

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