



Effective July 1, 2019, we are restructuring our small business program as follows:

- Groups with 2-50 lives will be book-rated (a change from 2-49)
- Groups of more than 50 lives will be considered “core” business (previously, 50-99 life plans were part of our small business program)

These changes align with other improvements at Delta Dental, including the ongoing expansion of our account executive and support teams.

Our goal is to continue to make it easy for our partners to offer Delta Dental’s trusted brand and plans to your clients. We are committed to your success as we work together to serve businesses of all sizes in New Jersey and Connecticut.

If you have any questions on this or other topics, please reach out to your Account Executive.