



We're streamlining our small group operations to make things easier for you. Starting this fall, Delta Dental of New Jersey will become your single point of contact for everything related to onboarding and administering your small business clients (2-50 lives). Administrative tasks previously handled by our TPA, Allied Administrators, will now be done by us.

Our reason for doing this is to provide you and your clients a fuller, more robust Delta Dental customer experience. We believe you'll benefit from having us manage every aspect of your Delta Dental program. Some improvements already planned at launch include:

- **Two great options for submitting new business.** You'll be able to submit business in either of two ways.

***If you're eager to submit your groups more efficiently:*** Our new electronic application helps you streamline onboarding. We hope you'll give it a try!

***If you like the way you've always done it:*** You don't need to change a thing if you don't want to. Did you submit your paperwork to us by email? You can still do that – and even use the same email address: [SBPEnrollment@DeltaDentalNJ.com](mailto:SBPEnrollment@DeltaDentalNJ.com).

- **Your Delta Dental team is in easy reach.** Our associates in Parsippany, New Jersey will take care of your small group administrative needs and look forward to serving you.
- **Member identities will be more secure.** Members will no longer be required to use their Social Security number as their ID. Unique Delta Dental ID numbers will now be assigned. This helps them safeguard their Social Security numbers.

Look for more information about the move in house, including an FAQ and web page, outlining these changes and how they impact you and your clients. We'll explain exactly what you and your clients need to know. In the meantime, please feel free to contact me or your Delta Dental representative with questions. We are working to ensure a smooth transition and look forward to supporting your small group business.

Carin P. Hep

**Small Group and Individual Programs Sales Director**

Delta Dental of New Jersey and Connecticut

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