



UPCOMING EVENTS

Oscar Broker Lunch and Learn

Martin
Insurance
Group,
Cranbury Office

February 8th: 12
PM

[Register Here](#)

IN THE NEWS THIS WEEK

Week of January 22nd

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Extended Horizon BCBS Health Plus Plan Broker Bonus

Horizon BCBS has announced they have extended their special broker bonus of \$25 per employee for any Horizon Health Plus Plan (Bundle) sale.

This would be for any new business sales with effective dates in February.

Below are the references to the Horizon Health Plus Plan:

[Health Plus Plan Brochure](#)

[New Business Paperwork & Checklist](#)

For more information, please reach out to
brokersupport@martinins.com

TWEET OF THE WEEK



NAHU

@nahudotorg

Following

Here's our statement on H.R. 195, the bill that put an end to the government shutdown and will continue to provide federal funding through February 8, 2018. buff.ly/2n5DebD

10:26 AM - 23 Jan 2018



[Tweet of the Week](#)

CARRIER UPDATES

CIGNA - Cadillac Tax and Health Insurer Tax Delayed

On Jan. 22, President Trump signed into law a short-term spending bill (called a Continuing Resolution or "CR") to reopen and fund the federal government for three weeks (through Feb. 8, 2018) after it was passed by both chambers of Congress earlier in the day. Attached to the bill are delays or suspensions of three taxes under the Affordable Care Act (ACA) and a six-year extension of the Children's Health Insurance Program (CHIP). The 40% Excise Tax or "Cadillac Tax" implementation is delayed two additional years, with a new effective date of Jan. 1, 2022. The Health Insurance Industry Fee is suspended for one year (2019) and the Medical Device Tax is suspended for two years (2018-2019)

[Read More](#)

APEHP - January APEHP New and Renewal Business Update

Due to the high demand for enrollment into the Affiliated Physicians & Employers Health Plan, Qualcare's new and renewal business processing is experiencing a 15-20 day turnaround time.

[Read More](#)

Aetna Medicare - 2018 Medicare Supplement Bonus Program

Your Medicare Supplement applications could earn you EXTRA CASH during 2018! Between January 1 - December 31, 2018, submit qualifying applications of individual Medicare Supplement* and receive a bonus payout of \$100 per underwritten policy and \$25 per open enrollment policy issued. The following states are eligible: AL, AR, AZ, FL, GA, IA, ID, IL, IN, KS, KY, LA, MD, MI, MS, NC, NH, NJ, NV, OH, PA, SC, TN, TX, UT, VA, WI**, WY.

[Read More](#)

Metlife - The Network Numbers that Matter Most

Size is just one of the numbers that count when evaluating dental provider networks. MetLife's large, local network checks every box. Let's collaborate to combine the power of their network with competitive plan designs that deliver real savings for your clients.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Oscar Broker Lunch and Learn](#)

[Horizon April 2018 Renewals Posted to your Dashboard](#)

[CIGNA 2019 Agent Incentive Trip Location Announcement](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2018 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2018 INDIVIDUAL REGISTRATION LINKS

[2018 Gorman Sentinel Elite \(Horizon\)](#)

[2018 Litmos \(AmeriHealth\)](#)

[2018 Oscar Producer Onboarding](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?
Please contact Jessica Martin at jessmartin@martinins.com



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