

IHC and Small Group Product Updates for 2017

As we prepare for 2017 Open Enrollment to begin it is important for Brokers and Sub-producers who will be selling Horizon BCBSNJ business to be proficient in the features and benefits of their IHC and Small Group product offerings. During this training, Horizon will:

- Discuss the plan changes to the IHC product offerings
- Discuss the plan changes to the Small Group offerings

Registration and WebEx Information

Date: October 26, 2016

Time: 11:00AM - 12:00PM EST

IHC Product Updates for 2017

Presented by: Sales Training

Registration Link: [Member/IHC Broker Portal, October 26, 2016 11am](#)

Date: October 26, 2016

Time: 1:00PM - 2:00PM EST

Small Group Product Updates for 2017

Presented by: Sales Training

Registration Link: [Member/IHC Broker Portal, October 26, 2016 1pm](#)

Date: October 27, 2016

Time: 11:00AM - 12:00PM EST

Small Group Product Updates for 2017

Presented by: Sales Training

Registration Link: [Member/IHC Broker Portal, October 27, 2016 11am](#)

Date: October 27, 2016

Time: 1:00PM - 2:00PM EST

IHC Product Updates for 2017

Presented by: Sales Training

Registration Link: [Member/IHC Broker Portal, October 27, 2016 1pm](#)

For more information, please contact Greg Nocera at gnocera@martinins.com



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Any Questions or Feedback?

Please contact Jessica Martin

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