



## UPCOMING EVENTS

### Oscar - You're Invited

Oscar CFO Brian West and VP of Sales Louis DeStefano will be sharing details about their relaunch into New Jersey and their individual and small group products for 2018.

**October 10th at 8:30 AM Short Hills**

[Register Here](#)

**October 12th at 4 PM Edison**

[Register Here](#)

### AmeriHealth 2018 Rollout

AmeriHealth is very excited to host their upcoming rollout meetings for 2018!

## IN THE NEWS THIS WEEK

### Week of October 2nd

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

## HEADLINE

### 4th Quarter Upcoming Events

4th quarter had arrived! All the carriers are rolling out and updating their product portfolios and they would like you to join in.

You can view all the upcoming webinars, happy hours, and meetings the carriers are holding on our calendar by [clicking here](#). To make it easier, we have listed them below.

### Oscar - You're Invited! Rollout

October 10th at 8:30 AM - Short Hills

[Register Here](#)

October 12th at 4 PM - Edison

[Register Here](#)

### Oscar 2018 NJ Broker Webinars

Monday, October 16th 1 PM

Thursday, October 19th 1 PM

Monday, October 23rd 1 PM

Thursday, October 26th at 1 PM

[Click here to register](#)

### **AmeriHealth 2018 Rollout**

October 17th at 9 AM - MIG Cranbury

[Register Here](#)

October 24th at 9 AM - Webinar

[Register Here](#)

We will update you as more information comes out!

For more information, please reach out to

[brokersupport@martinins.com](mailto:brokersupport@martinins.com)

These meetings will go over:  
-All market segments, including individual, small group (2-50), and large group.  
-Rules, processes, and eligibility.  
-Products!

**October 17th at 9 AM**

**MIG Cranbury**  
[Register Here](#)

**October 24th at 9 AM**

**Webinar**  
[Register Here](#)

## **TWEET OF THE WEEK**

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**Oscar 2018 New Jersey Product Webinars**

**Monday,  
October 16th 1 PM**

**Thursday,  
October 19th 1 PM**

**Monday,  
October 23rd 1 PM**

**Thursday,  
October 26th 1 PM**

[Please click here to register](#)



**NPR Health News** ✓  
@NPRHealth

Following

## Kaiser Permanente CEO Says A Bipartisan Health Bill Is The Best Way Forward



### Kaiser Permanente CEO Says A Bipartisan Health Bill Is The Best Way Forward

If Republicans and Democrats work together to solve a few critical challenges in the health insurance market, it will stabilize, says Kaiser Permanente Chairman and ...

[npr.org](http://npr.org)

**AmeriHealth  
Broker Seminars**

**SAVE THE  
DATE!**

**South Seminar  
Nov 1, 9-11:30  
am  
The Westin  
Mount Laurel**

**North Seminar  
Nov 2, 9-11:30  
am  
The  
Renaissance  
Woodbridge**

[Tweet of the Week](#)

## CARRIER UPDATES

### Horizon BCBS - To Offer Reliance Standard Group Insurance Products

Horizon Blue Cross Blue Shield of New Jersey is pleased to announce a new partnership with Reliance Standard Life Insurance Company. The partnership enables Horizon BCBSNJ to offer Reliance Standard group products in all group markets.

[Read More](#)

### UHC/Oxford - It's a Great Time to Explore Options with Oxford

To help you successfully transition New York small group (1-100) clients into a plan that helps fit their needs, Oxford has developed an Oxford Plan Comparison Guide that compares popular CareConnect plans to similar Oxford plans with Metro, Liberty and Freedom Network options. All plan comparisons include Q4 '17 rates.

[Read More](#)

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## **CMS - Improvements to Direct Enrollment**

The Centers for Medicare & Medicaid Services (CMS) is committed to making Marketplace enrollment easier for consumers! During Open Enrollment, CMS will support a streamlined Direct Enrollment (DE) Pathway for approved issuers and web-brokers to help consumers shop for and enroll in Marketplace coverage.

[Read More](#)

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## **MARTIN UP-TO-THE-MINUTE**

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon December Renewals Posted to Your Dashboard](#)

[Oxford November Renewals Posted to Your Dashboard](#)

[Horizon November Renewals Posted to Your Dashboard](#)

## **IMPORTANT DEADLINE AND REMINDERS**

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

## **2017 INDIVIDUAL REGISTRATION LINKS**

[2018 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Tyler Crine at  
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Any Questions or Feedback?  
Please contact Jessica Martin at [jessmartin@martinins.com](mailto:jessmartin@martinins.com)

