



UPCOMING EVENTS

AmeriHealth 2018 Rollout

AmeriHealth is very excited to host their upcoming rollout meetings for 2018!

These meetings will go over:
-All market segments, including individual, small group (2-50), and large group.
-Rules, processes, and eligibility.
-Products!

October 17th at 9 AM
MIG Cranbury
[Register Here](#)

October 24th at 9 AM
Webinar
[Register Here](#)

Oscar 2018 New Jersey Product Webinars

IN THE NEWS THIS WEEK

Week of October 9th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Creditable Coverage Notices

The Medicare Modernization Act set forth the requirement that all group health sponsors that provide prescription drug coverage must disclose to eligible individuals whether their coverage is "creditable", (i.e., whether it is at least actuarially equivalent to Medicare Part D coverage).

We have included a link to a CMS document explaining the who, what, when and why of these disclosures, as well as a [sample model notice](#) from the Centers for Medicare and Medicaid Services (CMS) that sponsors can use to satisfy the disclosure requirement.

Please [click here](#) for information from CMS

The carriers have released their annual broker briefs on the notices:

[Horizon BCBS](#)

[AmeriHealth NJ](#)

For more information, please reach out to brokersupport@martinins.com

Monday,
October 16th 1
PM

Thursday,
October 19th 1
PM

Monday,
October 23rd 1
PM

Thursday,
October 26th 1
PM

TWEET OF THE WEEK



Donald J. Trump ✓
@realDonaldTrump

Following



The time has come to take action to IMPROVE access, INCREASE choices, and LOWER COSTS for HEALTHCARE!

[➔ 45.wh.gov/Sp9y4H](https://45.wh.gov/Sp9y4H)



PRESIDENT TRUMP SIGNS HEALTHCARE EXECUTIVE ORDER

The time has come to give Americans the freedom to purchase health ins across state lines - creating a truly competitive national marketplace that will bring costs way down & provide far better care.

11:06 AM - 12 Oct 2017

[Tweet of the Week](#)

[Please click here to register](#)

**AmeriHealth
Broker Seminars**

**SAVE THE
DATE!**

**South Seminar
Nov 1, 9-11:30
am
The Westin
Mount Laurel**

**North Seminar
Nov 2, 9-11:30
am
The
Renaissance
Woodbridge**

CARRIER UPDATES

Healthcare.gov - Register to Sell SHOP 2018

Many small businesses with Small Business Health Options Program (SHOP) insurance are already starting to explore their options for next year. Are you ready to help? Register online to sell SHOP insurance and help existing and new clients interested in enrolling in quality health and/or dental coverage.

[Read More](#)

CIGNA - Help Is Here with ACA Reporting

As part of the Affordable Care Act (ACA), information reporting is due annually to the Internal Revenue Service (IRS) to help ensure compliance with the employer and individual mandates.

To help their clients fulfill these reporting requirements, Cigna has made arrangements with two companies that specialize in comprehensive ACA tax/information reporting services for employers, including print and distribution to employees and electronic filing to the IRS. These companies have agreed to a 15% discount for Cigna clients (promo code required).*

[Read More](#)

UHC/Oxford - New York Small Business Q1 Rates

As the 2018 selling season gets underway, Oxford wants to be sure you're fully equipped to present their Oxford plans to your clients. To help, they have included first quarter rate information for New York small business plans below. As you will see, there are many savings opportunities available with the Oxford small business plans-coupled with some of the most competitive rates in the market through their Metro Network products.

[Read More](#)

Mutual of Omaha - Broker Bonus Program

Now you can make even more bucks on your Medicare supplements and SELECT underwritten business.

Mutual of Omaha is happy to announce their new Broker Bonus Program. You will receive a cash bonus when you sell our Medicare supplement and SELECT products in the following states from September 25, 2017 - January 31, 2018

[Read More](#)

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[New for 4th Quarter - Enhanced Email Capabilities](#)

[Horizon December Renewals Posted to Your Dashboard](#)

[Oxford November Renewals Posted to Your Dashboard](#)

[Horizon November Renewals Posted to Your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2017 INDIVIDUAL REGISTRATION LINKS

[2018 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

[2018 Oscar Producer Onboarding](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com



JOIN OUR MAILING LIST