

IN THE NEWS THIS WEEK

Week of November 20th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Attitude of Gratitude

We are determined not to let the hustle and bustle of this busy season prevent us from stopping and counting blessings this year. Here is a sampling of the things that the team at Martin is grateful for this year:

- Family and Furry Friends
- Health
- Great Coworkers
- Our Superlative Brokers
- Opportunities for Growth in the 4th Quarter
- Football and Mashed Potatoes
- The Bundle Bonus -> \$25/contract for December New Business sounds like holiday spending money to us!!
- Four day weekends

We hope you all take a few minutes to count your blessings over this holiday weekend!

Happy Thanksgiving!

For more information, please reach out to brokersupport@martinins.com

Horizon Broker Education Series: 2018 Dental Product Updates

As part of Horizon's continuing Broker Education Series, they are pleased to announce the upcoming Broker WebEx: 2018 IHC Dental Products Updates.

The presentation is scheduled for one hour and will include an opportunity for questions.

November 29th at 11:00 AM
[Register Here](#)

November 29th at 1:00 PM
[Register Here](#)

November 30th at 10:00 AM
[Register Here](#)

Cigna Web Meeting: Financing High Drug Costs for Rare Diseases

Complimentary web meeting to learn more about optimal management and affordability strategies to help prepare for the high cost of the new and costly treatments for rare diseases.

December 12th at 1:00 PM
[Register Here](#)

CJAHU December Meeting: QSEHRA/HRA/HSA/FS A

Steve Honig and Chris Vanderwolk will be presenting

TWEET OF THE WEEK



The White House
@WhiteHouse

Following

And the National Thanksgiving Turkey is...
DRUMSTICK!

After today's ceremony, both Drumstick and Wishbone will join last year's turkeys, Tater and Tot, at Virginia Tech's "Gobblers Rest" exhibit.



10:02 AM - 21 Nov 2017

together on
QSEHRA/HRA/HSA/FSA.

Steve Honig will also be doing a
review of the NAHU website!

**December 14th at the Hilton
Garden Inn, Edison, NJ**

[Register Here](#)



[Tweet of the Week](#)

CARRIER UPDATES

AmeriHealth - November 2017 Broker Brief

Access AmeriHealth's 2018 Marketing Collateral, see the upcoming schedule of Broker Seminars, and read other news from this month's issue of Broker Brief.

[Read More](#)

CIGNA - Web Meeting: Financing High Drug Costs for Rare Diseases

Join us on December 12 for a complimentary web meeting to learn more about optimal management and affordability strategies to help prepare for the high cost of the new and costly treatments for rare diseases. The meeting will discuss Cigna's stop loss solutions and offer guidance on how clients can help protect themselves from the impact of catastrophic drug claim costs.

[Read More](#)

CMS - Marketplace Help Desk Holiday Hours

This is a reminder that all Marketplace help desks and call centers will be closed on Thanksgiving Day (Thursday, November 23) and most will reopen for normal business hours on Friday, November 24.

[Read More](#)

CMS - SHOP Minimum Participation Waived from November 15 to December 15

Act now! Now through December 15, you can enroll your business in Small Business Health Options Program (SHOP) health and/or dental coverage without meeting a minimum participation rate (MPR) requirement. See available plans and prices to find the right plan for you and your employees.

[Read More](#)

CMS - Do Your Clients Qualify?

To offer health and/or dental coverage to employees through the Small Business Health Options Program (SHOP), your small business or non-profit clients must have one to 50 full-time equivalent employees (FTEs), as well as meet some other requirements.

[Read More](#)

Nippon - 2018 1st Quarter Dental Rates

Nippon Life Benefits continues to offer an extensive variety of Dental plans that are sure to meet any of your benefit and premium needs.

[Read More](#)

OCA - HRA Open Enrollment

HRA Plans runs 1/1 through 12/31, which means re-enrollment time has arrived again! In order to facilitate changes to the HRA, OCA would need to be notified of any changes no later than 15 days prior to the HRA renewal date. If OCA is not notified by December 15th, OCA will re-enroll the group automatically as is. If changes are communicated after OCA has re-enrolled the group, OCA may charge an additional amendment fee.

[Read More](#)

UHC/Oxford - Action Required for NY Small Groups

As a reminder, New York small groups currently offering only an Oxford Health Plans (NY), Inc. (OHP) HMO plan with a coverage end date of Dec. 1, 2017 need to purchase a new Oxford Health Insurance, Inc. (OHI) policy before their current OHP plan ends. These groups did not receive a renewal package from the carrier and need to apply as a new group.

[Read More](#)

Qualcare - New Contact Information Effective 12/1/2017

New Information includes new office location, Plan mailing address, emails and easy to remember phone and fax numbers.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon 2018 Small Group Submission Dates](#)

[OSCAR 2018 Small Group & Individual Rates](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2018 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2017 INDIVIDUAL REGISTRATION LINKS

[2018 Gorman Sentinel Elite \(Horizon\)](#)

[2018 Litmos \(AmeriHealth\)](#)

[2018 Oscar Producer Onboarding](#)

For more information, please contact Tyler Crine at
contracting@martinins.com

Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com

