



Bankers Fidelity® recognizes October as 'Breast Cancer Awareness Month'

According to the [Comprehensive Center for Women's Medicine](#), Breast Cancer Awareness Month started in 1985 by a group of doctors, a pharmaceutical foundation, a cancer organization, and others in an effort to bring awareness to the general public about the disease.

Today, one in eight women will be diagnosed with Breast Cancer in their lifetime. We know that survival can depend on early detection. Therefore, offering your clients the insurance to help offset the cost life-saving annual screenings is one of our goals. Our new Vantage Flex *Plus*™ Hospital Indemnity Policy can help your clients in a variety of ways - even with their annual health screenings.

It's been a couple of months since we announced the new Vantage Flex *Plus* plan. Read the full product announcement [here](#). It continues to become available in more and more states, with North Carolina being the most recent. Currently there are 24 states where the new plan is approved. The map below shows a quick

rundown of where the product is available. We will continue to send updates as Vantage Flex *Plus* becomes available in more states in the coming months!

Finally, we are coming up on Bankers Fidelity's Annual Enrollment Period, also known as AEP. Now is the time to prepare. Below is a short video on what you can do to prepare for AEP. Click the image below to view the video.



Vantage Flex *Plus*™

Bankers Fidelity's Vantage Flex *Plus* is a supplemental Hospital Indemnity Insurance policy that works in conjunction with major medical or other insurance to help cover out-of-pocket expenses due to a hospital stay. Benefits include the following:

The Benefits of Vantage Flex Plus™

- ▶ **Issue Ages: 18-85**
- ▶ Guarantee Issue Ages 64½ – 65½
- ▶ Plans: Individual, Individual & Spouse, Individual & Child(ren), Family Plan
- ▶ Daily Hospital Confinement; Amounts \$100-\$750*
- ▶ Benefit Period Options are 3-10, 15, 21, 31 days or First Day Hospital Confinement*
- ▶ No Networks or Deductibles
- ▶ Customizable Coverage with Optional Benefits

*Amounts and periods vary by state.

Vantage Flex Plus can help cover the out-of-pocket cost associated with:

- Urgent Care
- Emergency Room
- Hospital Admission; amounts \$100-\$5,000*
- Observation Room
- Ambulance: Air, Ground, Water

Optional benefits include:

Customize It

Optional Benefits*

Customize your Vantage Flex Plus policy as you see fit with optional benefits that provide additional coverage. Benefits include:

- ▶ ICU Admission
- ▶ Daily ICU Confinement
- ▶ Rehabilitation Unit Confinement
- ▶ Skilled Nursing Facility Confinement
- ▶ Outpatient Surgery
- ▶ Minor Diagnostic Exam
- ▶ Major Diagnostic Exam
- ▶ Invasive Diagnostic Exam
- ▶ Non-Local Transportation
- ▶ Family Member Lodging
- ▶ Health Screening

*Benefits and availability may vary by state.

New Coverage Options:

- ▶ Maternity
- ▶ Substance Abuse
- ▶ Mental & Nervous

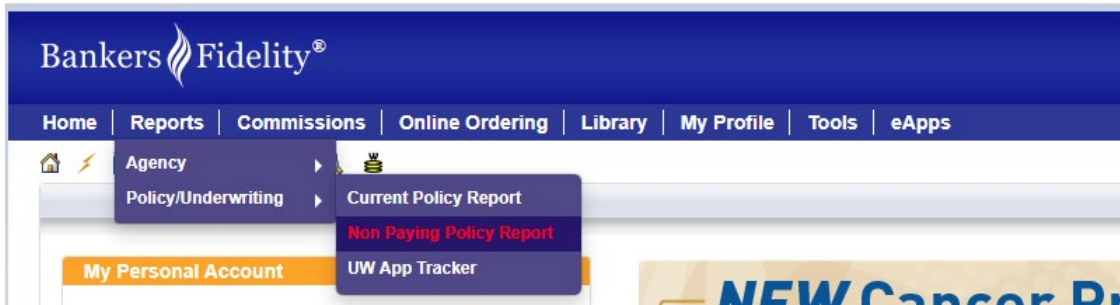
Vantage Flex Plus™ - Product Availability Map



For the full **Vantage Flex Plus** product brochure, click [here](#). For details of our entire product portfolio, check out our [All Product Brochure](#).

Did you Know?

As Bankers Fidelity agents, we want to remind you that you have a number of reports available to you at any given time. These reports can help you manage your book of business and monitor client status, payment status, and more. You can access these reports through [ADD5®](#).



Incentives

Take this opportunity to earn some extra cash with the App2Reward® Program*! Each ancillary submitted and issued application will earn a \$50 bonus on their commission statement. For full details about the bonus program click the button below.


*Not all agents are eligible for the App2Reward Program. Please reach out to Agent Support to check eligibility.


BOLT
App2Reward®

[App2Reward® Program](#)

Have Questions?


At Bankers Fidelity, we're here to help. Click the calendar image below to schedule your 30 minute Agent Consultation with an Agent Support Representative today!






Bankers Fidelity

Agent Consultation

 30 min

 Phone call

Hello valued agent. Bankers Fidelity wants to ensure you have all the tools you need. From supplies to quoting assistance or even product information, **we are here to help.**


One of our Agent Support representatives will be reaching out to you on the date/time selected. We look forward to speaking with you soon!

Select a Date & Time

October 2022 < >

SUN	MON	TUE	WED	THU	FRI	SAT
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2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Time zone

 Eastern Time - US & Canada (10:57am) ▼

Vantage Flex *Plus*™ Product Announcement

- Effective 9/30/2022 | [NC](#)

Rate Revisions

- Effective 9/28/2022 | [IL BFLIC \(Closed\)](#)
- Effective 9/28/2022 | [TX BFLIC \(Closed\)](#)
- Effective 9/28/2022 | [AZ BFAC \(Closed\)](#)
- Effective 10/01/2022 | [NM BFAC](#)

- Effective 10/01/2022 | [MD BFLIC](#)

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If you have any questions, reach out to our Agent Support Team at 866-458-7503 or agentsupport@bflic.com.



BFL MKTG ITLNMO 09-22 | (09-22)

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