

## IN THE NEWS THIS WEEK

### Week of December 11th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

## HEADLINE

### The End of Individual Open Enrollment

It is important to remember that tomorrow is the last day to submit applications and help consumers enroll in individual coverage, whether On or Off the Marketplace. This year, Individual Open Enrollment only runs through Friday, December 15th.

After Open Enrollment is completed, an individual will only be eligible to enroll in individual coverage if they have a qualifying triggering event.

Please [click here](#) to view a list of qualifying events.

It is also important to note that Open Enrollment for Medicare coverage, which runs from 10/15- 12/7 is now over.

For more information, please reach out to [brokersupport@martinins.com](mailto:brokersupport@martinins.com)

## TWEET OF THE WEEK

**HealthCare.gov** @HealthCareGov · 20h

2 DAYS LEFT before 2018 Open Enrollment ends. Make sure you have coverage before the final deadline.

[go.hc.gov/2ynjALT](https://go.hc.gov/2ynjALT)



17

130

61



[Tweet of the Week](#)

## CARRIER UPDATES

### Metlife - Bundle Up in 2018

Package up simple and powerful in one benefit bundle. Metlife's comprehensive, flexible range of traditional and voluntary products makes it easy to deliver bundles that address each client's goals and keep administration simple.

For groups with 10 - 99 employees, visit [MetLife.com/SimplySmartBundles](https://MetLife.com/SimplySmartBundles) to learn more about bundle options tailored for small businesses.

[Read More](#)

### CMS - Weekly Digest: Dec 4 - Dec 8

Read the latest Weekly Digest - your weekly update on the Marketplace, including announcements and important dates and deadlines for agents and brokers. This is the last week to enroll in individual coverage for 2018.

[Read More](#)

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### **OSCAR - Small Group Broker Bonus**

Oscar is thrilled about their launch into the New Jersey small group market, and we hope you are too! In addition to offering a 5% commission on all enrolled groups, they are rolling out a New Business Bonus program for any enrolling group with a January 1 - March 15, 2018 effective date in New Jersey.

[Read More](#)

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### **Qualcare - New Contact Information Effective 12/1/2017**

New Information includes new office location, Plan mailing address, emails and easy to remember phone and fax numbers.

[Read More](#)

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## **MARTIN UP-TO-THE-MINUTE**

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[MIG Holiday Office Hours](#)

[Horizon February 2018 Renewals Posted to Your Dashboard](#)

[Horizon Broker Education Series: 2018 SHOP Rules](#)

## **IMPORTANT DEADLINE AND REMINDERS**

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2018 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

## 2018 INDIVIDUAL REGISTRATION LINKS

[2018 Gorman Sentinel Elite \(Horizon\)](#)

[2018 Litmos \(AmeriHealth\)](#)

[2018 Oscar Producer Onboarding](#)

For more information, please contact Tyler Crine at [contracting@martinins.com](mailto:contracting@martinins.com)

Any Questions or Feedback?  
Please contact Jessica Martin at [jessmartin@martinins.com](mailto:jessmartin@martinins.com)



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