

IN THE NEWS THIS WEEK

Week of May 1st

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Horizon BCBS 4th Quarter 2017 Renewals

Horizon BCBS is pleased to advise that for the 4th quarter 2017 renewals, which includes October, November, and December, groups will be permitted to renew within their existing Pre-ACA plan.

Below is the outline of the communication process and notifications that will be sent to you and your groups in regard to their renewal options. Horizon will be sending the groups an ACA renewal as well as a Pre-ACA renewal option. Please review the following timeline and references.

Group Communication

Pre-ACA groups renewing in October, November and December will receive a Pre-ACA renewal advising that they may renew as is. A CMS Model Notice will be included as well.

Important to Note

If a group does not select an ACA product then the group will automatically renew as is into their existing Pre-ACA product.

UPCOMING EVENTS

NJAHU CONFERENCE 2017

May 15th-May 17th

Together, For a Brighter
Future!

[Please Click Here for
Details](#)

For all groups not electing to maintain their Pre-ACA plan, please submit the ACA conversion and completed certification.

If you have any questions regarding the above communication, please feel to reach out to brokersupport@martinins.com.

For more information, please contact brokersupport@martinins.com.

TWEET OF THE WEEK



Ways and Means ✓

@WaysandMeansGOP



PASSED! After years of burdensome taxes and mandates, skyrocketing premiums, and dwindling choices, the House has voted to [#RepealandReplace](#)



[Tweet of the Week](#)

CARRIER UPDATES

NAHU - House Passes AHCA

Yesterday, the House passed the American Health Care Act (AHCA) by a slim majority: 217 to 213. The legislation will now go to the Senate where additional changes are expected in order to meet the reconciliation requirements of that chamber. NAHU supports some of the House's efforts to stabilize the market, such as through the creation of the Patient and State Stability Fund, establishing strong

incentives for continuous coverage, allowing tax credits to be used for catastrophic coverage, expanding age rating bands and eliminating the Health Insurance Tax; however, NAHU looks forward to working with the Senate to provide thoughtful consideration of measures that can be incorporated into the AHCA to ensure the least amount of disruption to the market.

[Read More](#)

Horizon - 2017 New Business Broker Incentive Program

Horizon Blue Cross Blue Shield of New Jersey is offering a special broker incentive program for all new medical, dental and vision sales with effective dates of June 1, 2017 through August 31, 2017. This program rewards brokers for new business sales of fully insured, level-funded or self-funded Midsize market groups of 51 to 499 eligible employees.

[Read More](#)

AmeriHealth - Plan Year Benefit Period Available for New SEH Customers

AmeriHealth New Jersey is excited to begin offering the option of a Plan Year or Calendar Year benefit period for new small employer health (SEH) customers, effective July 1, 2017. With a Plan Year benefit period, new SEH customers have the option to begin their 12-month period of benefits on the 1st of the month upon enrollment, and will keep the same benefits for 12 consecutive months. Unlike current Calendar Year benefits, new SEH customers that choose a Plan Year benefit period will have their benefit accumulators, such as deductible and out-of-pocket maximum, reset after 12 months on their renewal date.

[Read More](#)

UHC/Oxford - Hartford Healthcare Remains Participating

UHC/Oxford is pleased to announce that they have reached a new agreement with Hartford HealthCare. The broker brief details the following facilities that will continue to participate with both the UnitedHealthcare and Oxford networks for all commercial fully insured and self-funded products.

[Read More](#)

Qualcare - Summary of Material Modifications

The following information was sent to all APEHP members on 4/17/2017. Effective January 1, 2017 for all Enrolled Groups, the plan will include coverage for Bereavement Counseling (including hospice bereavement) as an outpatient visit.

[Read More](#)

Qualcare - Reinstatement Policy

Effective July 1, 2017, Affiliated Physicians & Employers Health Plan is changing the reinstatement policy to encourage timely payments. In addition, effective July 1, 2017, a \$35 non-sufficient funds (NSF) fee will be assessed for any returned Checks/ACH Direct Debits and will appear on the next invoice.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon July Renewals Posted to your Dashboard](#)

[Final Market Stabilization Rule](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2017 INDIVIDUAL REGISTRATION LINKS

[2017 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Jenn Mellen at jmellen@martinins.com

Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com



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