

A look at the week's most recent employee benefits & announcements

## IN THE NEWS THIS WEEK

Week of January 16th

### Healthcare.gov - More Than 11.5 Million People are Signed Up for Marketplace Coverage

A report released by Health and Human Services (HHS) shows that more than 11.5 million people nationwide were signed up for Health Insurance Marketplace coverage as of December 24, 2016, an increase of 286,000 plan selections relative to the comparable period last year.

More than 8 in 10 individuals who are signed up for 2017 plans through the Marketplace will receive advance premium tax credits with an average value of \$386 per person per month.

"Nationwide demand for health coverage is higher than ever, as Americans prove again that Marketplace coverage is vital to them and their families," said Health and Human Services Secretary Sylvia M. Burwell. "For Americans who have not yet signed up, it's not too late. Open enrollment continues through January 31st, but you should visit HealthCare.gov by this Sunday to ensure your coverage starts February 1st. Most HealthCare.gov consumers can find a plan for less than \$75 per month in premiums, and millions are finding plans that meet their and their families' needs."

[Read More](#)

## CARRIER UPDATES

### Qualcare - Employer Reporting: Vital Filing Information

Employers enrolled in The Affiliated Physicians and Employers Health Plan (APEHP), a self-insured MEWA Health Plan, will be required to file the IRS Employer Reporting Section 6055/6056. This reporting intends to determine that an individual has acquired or has been offered Minimum Essential Coverage from their employer as required by the Affordable Care Act. Distribution of these forms started Tuesday, January 10, 2017.

[Read More](#)

### AmeriHealth - January 2017 Broker Brief

- 2016 Year In Review
- The "Who's Who" of AmeriHealth New Jersey: Organizational Chart
- Commit2Wellness Program Update

## Upcoming Events

### GeoBlue Lunch & Learn

Please join us for a Lunch and Learn to dive into the benefits of GeoBlue®, an international health care program from Horizon BCBS.

GeoBlue® is a leader and innovator serving the needs of global employees. GeoBlue® group health plans combine unsurpassed service with state-of-the-art mobile technology to help expatriates and their families access trusted doctors and hospitals all around the world.

All GeoBlue® plans provide members with these unique benefits:

- \* Access to an exceptional provider network
- \* Concierge-level member services
- \* Innovative mobile technology

**February 16th  
11:30-1:00 PM**

**259 Prospect  
Plains Rd, Bldg F  
Cranbury, NJ**

- 2017 Individual and Small Group Marketing Collateral
- 2017 Commission Update
- AmeriHealth Advantage and Tier 1 Advantage Plans for Large Group Now Available
- Large Group Certification Update
- Large Group Underwriting Guidelines
- SEH Underwriting Guidelines
- 2017 Submission Guidelines for SEH New and Retention Business

[Click here to register!](#)

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[Read More](#)

### **Healthcare.gov - Marketplace Tip and Application**

In plan year 2017, there are four different ways to apply for coverage: online through HealthCare.gov, by phone with a representative, in person with a local agent or broker, or by mail with a paper application.

Use the helpful checklist to help your clients make sure they have everything they need to complete their Marketplace application

[Read More](#)

### **Healthcare.gov - Sign Up for the January 18th Marketplace Webinar!**

Sign up for the January 18 "Health Insurance Marketplace 2017 Open Enrollment Operational Updates and Announcements for Agents and Brokers" webinar from 1:00 PM to 2:00 PM Eastern Time (ET) to:

- Learn about operational updates for plan year 2017
- Get the answers to common Marketplace questions

To register for the webinar, use the link below to log in to REGTAP. Registration closes 24 hours prior to the event, so you must register by 1:00 PM ET on January 17!

[Read More](#)

### **Bankers Fidelity - Italy in 2018!**

From Rome's ancient ruins to Venice's romantic waterways, the 2018 sales conference should not be missed! The conference qualification period is January 2, 2017 - January 1, 2018. Please click "Read More" for complete qualification details.

[Read More](#)

### **Aetna - St. Luke's Warren Hospital located in NJ may terminate from Northern NJ Aetna network effective March 15, 2017**

St. Luke's Warren Hospital's contract with Aetna will terminate on March 15, 2017. The hospital issued a termination notice as part of the rate renegotiation process. Aetna is in current negotiations with the hospital. Letters to impacted members of Medicare and Commercial plans will be mailed at least 30 days prior to termination. If an agreement is reached after these notices have been mailed, retraction letters will be sent to all members who received the initial notification.

[Read More](#)

### **Enhancements to Go Martin App!**

2016 brought you the first round of our Go Martin broker app, a way for you to do business quickly, effectively, and securely. We have made

some enhancements and updates for the new year based on your feedback!

See below for the new features:

- Push notifications are now available for the Broker Message Center. The feature will allow you to get notifications when a team member has sent you a BMC - in real time - right on your phone.
- Confirmations and claims now have the matching symbols to show progress from the dashboard ( green check mark, red x, yellow pending dash). Everything matches!
- The renewals tab now will default to your 2017 renewals rather than to 2016.

You can download Go Martin by going to the App Store or Google Play.



For more information or if you have any questions, please contact [brokerresources@martinins.com](mailto:brokerresources@martinins.com)

## **MARTIN UP-TO-THE-MINUTE**

We have summarized the top announcements from the carriers and Martin to keep you up-to-the minute with the news and happenings in the industry! Check out what's happening below.

[AmeriHealth March Renewals Posted to Your Dashboard](#)

[Horizon BCBSNJ March 2017 Renewals Posted to Your Dashboard](#)

[Oxford March 2017 Renewals Posted to Your Dashboard](#)

## **IMPORTANT DEADLINES AND REMINDERS**

### **New Business and Conversion Deadlines**

Stay up-to-date and prepared with all the upcoming conversion and new business deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for the 2017 AmeriHealth deadlines

## **2017 MARKETPLACE REGISTRATION LINKS**

[Horizon BCBS 2017 Sentinel Elite](#)

[AmeriHealth 2017 Registration Link](#)

For more information, please contact Greg Nocera at [gnocera@martinins.com](mailto:gnocera@martinins.com).



**Any Questions or Feedback?**  
Please contact Jessica Martin at  
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