

IN THE NEWS THIS WEEK

Week of August 14th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Horizon BCBSNJ - Pre-ACA to ACA 4th Quarter Conversions

All groups converting from a pre-ACA to an ACA plan are required to send in, with the conversion form, new certification paperwork including applicable tax documentation and waivers. This is for all pre-ACA to ACA conversions regardless if they have sent in their certification previously to Horizon and were deemed compliant.

Groups must be deemed compliant under the 2017 SEH rules prior to the conversion deadline in order to convert from their pre-ACA plan. Groups that consist solely of owners, husband & wife groups, and groups that have less than 1 or more than 50 FTE employees are among those that will not be allowed to convert.

Please submit all paperwork to brokersupport@martinins.com.

TWEET OF THE WEEK

UPCOMING EVENTS

Webinar: Aetna Senior New Online Contracting Tool

Aetna is offering quick, 30-minute training sessions to help you learn how to get contracted online.

August 17, 2-2:30 pm
[Click Here to Register](#)

August 31, 1-1:30 pm
[Click Here to Register](#)

Webinar: Aetna Cancer, Heart Attack, or Stroke Protection Plans

Hosted by Stephanie Colonna-Romano

August 22, 3-4 pm
[Click Here to Register](#)

Horizon WebEx: 2018 FFM Certification Registration

This presentation will provide an overview of the 2018 FFM Certification for Brokers, reviewing the training and registration requirements for participation in the individual marketplace.

August 30, 1-2 pm
[Click Here to Register](#)



NPR Politics @nprpolitics · Aug 14
 Trump Administration Extends Deadline For Insurers To Decide On
 Obamacare Markets



Trump Administration Extends Deadline For Insurers To Decide On O...

The extension leaves time for President Trump to decide whether to continue crucial payments to insurers, and for insurers to figure out how
 npr.org

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[Tweet of the Week](#)

CARRIER UPDATES

Healthcare.Gov - Register Now for 2018!

Registration and training for plan year 2018 is now live! [Log in](#) to the Centers for Medicare & Medicaid Services (CMS) Secure Portal or [create an account](#) to get started.

For more information on plan year 2018 registration and training, visit the [Agents and Brokers Resources webpage](#), where you will find information and links to resources that will help you complete registration so you are eligible to assist consumers when Open Enrollment starts on November 1.

[Read More](#)

AmeriHealth - Required Outreach for IRS Reporting to Begin

As part of their 2017 outreach to prepare for required IRS reporting, AmeriHealth is mailing a letter and form to subscribers later this month, in order to capture missing or incorrect subscriber-submitted Social Security Numbers (SSNs) or Individual Taxpayer Identification Numbers (ITINs). This mailing provides a record of outreach in compliance with Affordable Care Act audit requirements.

[Read More](#)

Aetna Senior Supplemental - New Online Contracting Tool

Horizon WebEx: 2018 FFM Certification Registration

This presentation will provide an overview of the 2018 FFM Certification for Brokers, reviewing the training and registration requirements for participation in the individual marketplace.

August 31, 11-12 pm
[Click Here to Register](#)

Horizon WebEx: 2018 FFM Certification Registration

This presentation will provide an overview of the 2018 FFM Certification for Brokers, reviewing the training and registration requirements for participation in the individual marketplace.

August 31, 1-2 pm
[Click Here to Register](#)

MetLife Dental Webcast

This presentation will provide creative options to help brokers evaluate and recommend dental plans to their clients using expert insights and the latest research.

September 12, 2-2:45pm
[Click Here to Register](#)

OCA's Partner Conference

Register today for OCA's Annual Partner Conference! The day will be filled with CE credits, compliance updates,

Aetna has recently made improvements to the Aetna Senior Supplemental Insurance contracting process, which now includes an online contracting tool.

[Read More](#)

Bankers Fidelity - BFAC Rate and Policy Fee Changes in PA

Effective September 1, 2017, a rate increase will apply to Plans A and B for the current series of B 21492 Preferred & Standard Medicare Supplement Products written with Bankers Fidelity Assurance Company™ in Pennsylvania.

Plan	Rate Increase
A	6%
B	6%
F	0%
N	0%

[Read More](#)

Healthcare.Gov - News for Agents & Brokers: August 16th Edition

- Have You Started Plan Year 2018 Registration and Training?
- New CMS-Approved Vendor Training Resources
- SEPV Phase Two Begins August 23
- What is REGTAP?
- New Citizenship and Immigration States Verification Functionality

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Aetna Cancer, Heart Attack or Stroke Protection Plans](#)

[Aetna Releases New CLI Medicare Supplement in PA](#)

[CMS Plan Year 2018 Registration Now Live!](#)

[Horizon Extends 51-499 Broker Incentive Program](#)

[Horizon's New Rx Delivery Vendor - PrimeMail](#)

[MetLife Webcast Invitation](#)

technology advancements, great speakers (including Ashley Gillihan), and prizes.

Sept 14th, 9-4:30 pm

[Read More](#)

AmeriHealth Broker Seminars

SAVE THE DATE!

South Seminar
Nov 1, 9-11:30 am
The Westin Mount Laurel

North Seminar
Nov 2, 9-11:30 am
The Renaissance
Woodbridge

[AmeriHealth October Renewals Posted to Your Dashboard](#)

[Horizon October Renewals Posted to Your Dashboard](#)

[Oxford October Renewals Posted to Your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2017 INDIVIDUAL REGISTRATION LINKS

[2017 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Jenn Mellen at jmellen@martinins.com

Any Questions or Feedback?
Please contact Jessica Martin at jessmartin@martinins.com

