

IN THE NEWS THIS WEEK

Week of August 21st

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Great News from AmeriHealth!

AmeriHealth, one of our premier carrier partners, has just delivered some great news! We're happy to share that if you are already contracted with AmeriHealth through Martin Insurance Group, recontracting with AmeriHealth will not be necessary before open enrollment. What does this mean? Only new agents or agencies will need to go into Litmos/Callidus and get set up. Want more good news? Litmos/Callidus will notify brokers when agent appointments have been processed. Want even more good news? Litmos/Callidus will also send reminder notifications directly to brokers 30-60 days prior to their license expiring. The new Litmos/Callidus onboarding process will begin the end of August.

If you have any questions, please email contracting@martinins.com

TWEET OF THE WEEK

UPCOMING EVENTS

Horizon WebEx: 2018 FFM Certification Registration

This presentation will provide an overview of the 2018 FFM Certification for brokers, reviewing the training and registration requirements for participation in the individual marketplace.

August 30, 1-2 pm

[Click Here to Register](#)

August 31, 11 am -12 pm

[Click Here to Register](#)

August 31, 1-2 pm

[Click Here to Register](#)

Webinar: Aetna Senior New Online Contracting Tool

Aetna is offering quick, 30-minute training sessions to help you learn how to get contracted online.

August 31, 2-3 pm

[Click Here to Register](#)

MetLife Dental Webcast

This presentation will provide creative options to help brokers evaluate and recommend dental



Health Affairs @Health_Affairs · Aug 21
 The IRS has released new draft forms for 2017 ACA reporting. Tim explains them here #jostdoit



IRS Releases Draft Forms For 2017 ACA Reporting
 IRS Releases Draft Forms For 2017 ACA Reporting | At the intersection of health, health care, and policy.
web.healthaffairs.org

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[Tweet of the Week](#)

CARRIER UPDATES

Horizon BCBSNJ - Horizon Invested Over \$8.1 Million in Healthier Communities in 2016

Working with community partners to keep children healthy; generously supporting local organizations that connect New Jerseyans to life-saving health services; and donating time, talent and resources to make New Jersey communities stronger and more vibrant. Details on these and other ways that Horizon BCBSNJ is making a positive difference in the lives of millions of state residents can be found in the just-released [2016 Corporate Social Responsibility Report](#).

[Read More](#)

AmeriHealth Administrators - Broker Incentive Program

You can benefit financially by bringing AmeriHealth Administrators' unique approach to your clients. When you sell health plan administration services by AHA to currently self-funded groups with 50 - 1,000 eligible employees, for effective dates October 1, 2017, through October 1, 2018, you are eligible for some attractive payouts.

[Read More](#)

Healthcare.Gov - Help Clients Enroll During Special Enrollment Periods

plans to their clients using expert insights and the latest research.

September 12, 2-2:45pm
[Click Here to Register](#)

CMS Webinar Series

CMS will provide info on Marketplace eligibility and other topics relevant to agents for plan year 2018 Open Enrollment. The series will include the following sessions:

September 13th
 CMS Marketplace Update

September 27th
 Marketplace Privacy & Security Requirements

October 11th
 Preparing for Plan Year 2018 Open Enrollment

October 18th
 Complex Eligibility Cases: Calculating Back Premium During this Open Enrollment Period

October 25th
 Making the Most of Your Marketplace Participation During this Open Enrollment Period

Nov 8th - Dec 13th
 Marketplace Open Enrollment Office Hours for Agents and Brokers

[Click Here to Register](#)

OCA's Partner Conference

Register today for OCA's Annual Partner Conference! The day will be filled with CE credits, compliance updates, technology advancements, great

Going forward, your clients must submit documents that confirm their eligibility for certain [special enrollment periods](#) (SEPs) before their enrollment is finalized. Consumers have **60 days** from the date of their SEP qualifying event to enroll, change plans, or add their new dependent(s) to their current coverage. However, consumers must submit documents to confirm eligibility for their SEP within 30 days of their plan selection.

[Read More](#)

Oxford - Action Required for New York Small Groups

As a reminder, New York small groups currently offering only an Oxford Health Plans (NY), Inc. (OHP) HMO plan with a coverage end date of Sept. 1, 2017 need to purchase a new Oxford Health Insurance, Inc. (OHI) policy before their current OHP plan ends. These groups did not receive a renewal package from Oxford and need to apply as a new group.

For your convenience, suggested OHI replacement options have been loaded to Oxford's online enrollment tool (IDEA). These options have similar cost-shares and benefits compared to the current OHP HMO plans and are at the same metallic levels. You can also review [this flier](#) for information on replacement plan options.

[Read More](#)

Healthcare.Gov - Register Now for 2018!

Registration and training for plan year 2018 is now live! [Log in](#) to the Centers for Medicare & Medicaid Services (CMS) Secure Portal or [create an account](#) to get started.

For more information on plan year 2018 registration and training, visit the [Agents and Brokers Resources webpage](#), where you will find information and links to resources that will help you complete registration so you are eligible to assist consumers when Open Enrollment starts on November 1.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Aetna Cancer, Heart Attack or Stroke Protection Plans](#)

[Aetna Releases New CLI Medicare Supplement in PA](#)

[CMS Plan Year 2018 Registration Now Live!](#)

speakers (including Ashley Gillihan), and prizes.

Sept 14th, 9-4:30 pm
[Read More](#)

AmeriHealth Broker Seminars

SAVE THE DATE!

South Seminar
Nov 1, 9-11:30 am
The Westin Mount Laurel

North Seminar
Nov 2, 9-11:30 am
The Renaissance
Woodbridge

[Horizon Extends 51-499 Broker Incentive Program](#)

[Horizon's New Rx Delivery Vendor - PrimeMail](#)

[MetLife Webcast Invitation](#)

[AmeriHealth October Renewals Posted to Your Dashboard](#)

[Horizon October Renewals Posted to Your Dashboard](#)

[Oxford October Renewals Posted to Your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2017 INDIVIDUAL REGISTRATION LINKS

[2017 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Jenn Mellen at jmellen@martinins.com

Any Questions or Feedback?
Please contact Jessica Martin at jessmartin@martinins.com

