

## IN THE NEWS THIS WEEK

Week of August 27th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

### HEADLINE

#### **Martin Insurance Group - Want Free CE Credits and Medicare Insight?**

If you're looking for new ways to expand your Medicare offerings and earn CE credits at the same time, you'll want to attend one of our upcoming complimentary 2-hour sessions. You'll learn about all of the latest Medicare offerings from our carrier(s).

You'll also gain an introduction into the basics of Medicare, as well as the rules and benefits of a Medicare Supplement program with our CE class, "Intro to Medicare" (session #88889309) presented by Stephanie Colonna-Romano.

To register for one of our complimentary sessions, please choose the best date and location for yourself below and register today. Feel free to invite anyone that you feel would benefit from the session.

September 21st - Sherton, Eatontown - [Register Here](#)

October 3rd - Crowne Plaza, Fairfield - [Register Here](#)

For more information, please contact Matthew Pang at [mpang@martinins.com](mailto:mpang@martinins.com)

#### **Martin Insurance Labor Day Schedule**

In celebration of Labor Day, Martin Insurance Group's hours will be as follows:

**Friday, September 1st - closing at 4 PM**

**Monday, September 4th - closed for Labor Day**

### UPCOMING EVENTS

#### **Horizon WebEx: 2018 FFM Certification Registration**

This presentation will provide an overview of the 2018 FFM Certification for brokers, reviewing the training and registration requirements for participation in the Individual Marketplace.

August 31, 1-2 pm  
[Click Here to Register](#)

#### **MetLife Dental Webcast**

This presentation will provide creative options to help brokers evaluate and recommend dental plans to their clients using expert insights and the latest research.

September 12, 2-2:45pm  
[Click Here to Register](#)

#### **CMS Webinar Series**

CMS will provide info on Marketplace eligibility and other topics relevant to agents for plan year 2018 Open Enrollment. The series will include the following sessions:

September 13th

We will reopen on Tuesday, September 5th with our normal hours.

This holiday will also be the end of our summer hours. From everyone at Martin Insurance Group, we hope you have a fun and safe holiday weekend!

For more information, please contact [brokersupport@martinins.com](mailto:brokersupport@martinins.com)

## TWEET OF THE WEEK



Following

It's back to school season now, but **#employers** have this math assignment year-round: counting **#employees**

### Counting Employees Not as Easy as 1...2...3

Most children can count to 10 in preschool. The average child can count to 200 at age six. But, employee benefit professionals know that counting – when counting employees — is anything but e...  
[nahucomplianceblog.wordpress.com](http://nahucomplianceblog.wordpress.com)

[Tweet of the Week](#)

## CARRIER UPDATES

### UHC/Oxford - Commitment to Small Business in New York

Although there are lots of changes happening in the New York market, what has not changed is UnitedHealthcare's commitment to New York. They strive to be your clients' long-term carrier partner. You can find savings opportunities on many Oxford plans, especially with their Oxford Metro Network plans options, which are some of the most competitively priced small group plans in the Oxford New York service area.

[Read More](#)

### Horizon BCBSNJ - No-Cost Flu Shots and Other Immunizations

To provide greater access to this service, Horizon's in-state immunization network includes pharmacies in their medical network to provide immunizations throughout the year. These pharmacies can administer vaccines, including flu, shingles, hepatitis A and B, pneumococcal, human papillomavirus (HPV), tetanus and measles-mumps-rubella (MMR), and submit medical claims for these services.

[Read More](#)

### Horizon BCBSNJ - 2016 Group Size Request for MLR

CMS Marketplace Update

September 27th  
Marketplace Privacy & Security Requirements

October 11th  
Preparing for Plan Year 2018 Open Enrollment

October 18th  
Complex Eligibility Cases: Calculating Back Premium During this Open Enrollment Period

October 25th  
Making the Most of Your Marketplace Participation During this Open Enrollment Period

Nov 8th - Dec 13th  
Marketplace Open Enrollment Office Hours for Agents and Brokers

[Click Here to Register](#)

### OCA's Partner Conference

Register today for OCA's Annual Partner Conference! The day will be filled with CE credits, compliance updates, technology advancements, great speakers (including Ashley Gillihan), and prizes.

Sept 14th, 9-4:30 pm  
[Read More](#)

### AmeriHealth Broker Seminars

SAVE THE DATE!

South Seminar  
Nov 1, 9-11:30 am  
The Westin Mount Laurel

North Seminar  
Nov 2, 9-11:30 am

Horizon Blue Cross Blue Shield of New Jersey is resuming its survey efforts to collect group-size information for 2016 from fully insured groups with between 35 and 75 enrollees. The group-size information is used to classify groups appropriately under the medical loss ratio (MLR) rules established by the federal Affordable Care Act (ACA)

Under MLR rules, if a health insurer does not meet certain MLR requirements, customers in fully insured, individual and small and large group markets may be entitled to a health insurance rebate.

[Read More](#)

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### **Healthcare.Gov - Are You Ready to Help Your Clients?**

Open Enrollment begins in TWO MONTHS! The Marketplace is open for business from November 1 through December 15. Complete your registration and training today to help your clients during Open Enrollment.

[Read More](#)

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### **Healthcare.Gov - Register Now for 2018!**

Registration and training for plan year 2018 is now live! [Log in](#) to the Centers for Medicare & Medicaid Services (CMS) Secure Portal or [create an account](#) to get started.

For more information on plan year 2018 registration and training, visit the [Agents and Brokers Resources webpage](#), where you will find information and links to resources that will help you complete registration so you are eligible to assist consumers when Open Enrollment starts on November 1.

[Read More](#)

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## **MARTIN UP-TO-THE-MINUTE**

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[MIG Labor Day Hour Schedule](#)

[Aetna Cancer, Heart Attack or Stroke Protection Plans](#)

[Aetna Releases New CLI Medicare Supplement in PA](#)

[CMS Plan Year 2018 Registration Now Live!](#)

[Horizon Extends 51-499 Broker Incentive Program](#)

[Horizon November Renewals Posted to Your Dashboard](#)

## IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

## 2017 INDIVIDUAL REGISTRATION LINKS

[2017 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Jenn Mellen at [jmellen@martinins.com](mailto:jmellen@martinins.com)

Any Questions or Feedback?  
Please contact Jessica Martin at [jessmartin@martinins.com](mailto:jessmartin@martinins.com)

