



## IN THE NEWS THIS WEEK

Week of February 27th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

### HEADLINE

#### **CMS Extends Transition to ACA Compliant Policies**

CMS has reaffirmed their commitment to smoothly bringing all non-grandfathered coverage in the individual and small group markets into compliance with all applicable PHS Act sections, including those relating to single risk pools. As a result, they have decided to extend their transitional policy to policy years beginning on or before October 1, 2018, provided that all such policies end by December 31, 2018.

Under the extended transitional policy, health insurance coverage in the individual or small group market that meets the criteria of the extended transitional policy and associated group health plans of small businesses, as applicable, will not be considered to be out of compliance with the market reforms as specified above. Health insurance issuers that renew coverage under this extended transitional policy, must, for each policy year, provide the relevant attached notice to affected individuals and small businesses as specified in our previously issued guidance.

[Read More](#)

### UPCOMING EVENTS

#### **CE CLASS: THE TRUMP ADMINISTRATION**

Please join us to understand what has changed, what has stayed the same, and what to expect as the year unfolds.

February 28th  
9:00 AM - 12:00 PM  
[Click here to register!](#)

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#### **WEBINAR: BROKER SALES PORTAL TRAINING**

Presentations will include a video that shows site capabilities and provide time for Q&A.

March 1st  
2:00 PM - 3:00 PM  
[Click here to register!](#)

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#### **WEBINAR:**

### Top Five Things I Learned in D.C. - From the Desk of Jess Martin


My trip to the nation's capital this year for the NAHU Capital Convention was one filled with information, honor and fun. D.C. is always a vibrant town, but this year felt a little more special as over 70 benefit specialists from NJ traveled to hear, learn and advocate for the healthcare community. Here are the top five things I learned in D.C. this year:

1. Senator Bill Cassidy is Broker Friendly
2. Block Granting in the Medicaid World
3. We Need Individual Market Stabilization - FAST!
4. H.S.A.'s are Back!
5. You Still Need to Report

[Read More](#)

## TWEET OF THE WEEK



Vice President Pence   
@VP

 Follow 

ObamaCare will be replaced with something that actually works—bringing freedom and individual responsibility back to American health care.

RETWEETS

1,764

LIKES

8,674



12:03 PM - 22 Feb 2017

 7.8K

 1.8K

 8.7K

[Tweet of the Week](#)

## CARRIER UPDATES

### Qualcare Extends Their Community Care Network Broker Bonus Program

For new groups choosing the Community Care Network Plans M, N, X & Y, APEHP is offering a broker bonus of \$45 per enrolled employee!

[Read More](#)

### Healthcare.gov - Prepare for Tax Season

Tax season is here! Are you ready to help your clients answer

## MARKET STABILIZATION PROPOSAL RULE

Please join us as we discuss the proposed rule released by HHS on February 15th.

March 14th  
10:00 AM - 11:00 AM  
[Click here to register!](#)

### WEBINAR: UHC MARKET AND PRODUCT UPDATES

Topics will include:  
OHP and OHI  
migration, online  
payment options,  
UHC specialty  
benefits, and more!

March 24th  
10:00 AM  
[Click here to register!](#)

tax questions related to their Marketplace coverage? [Find resources](#) on topics including how to address reconciling advanced payments of the premium tax credit when filing 2016 taxes.

[Read More](#)

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### **Healthcare.gov - February News for Agents & Brokers Newsletter**

- Reminder: Consumers Must Pay Premiums to Complete Enrollment
- Special Enrollment Periods in the Marketplace
- Tips for Helping Consumers Report Changes in Income
- Are You Ready for Tax Seasons?
- Where to Refer Consumers Who Have Tax-Related Questions
- Help Consumers Avoid Tax Fraud
- SHOP Marketplace Corner

[Read More](#)

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### **AmeriHealth's New Provider Finder Tool Available**

The enhanced Provider Finder tool allows members to view producer and facility details, including quality information and patient reviews, all in one place! The new Provider Finder tool is the first of two tools that will roll out this year to improve transparency for members.

[Read More](#)

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### **Travel with TransAmerica**

The 2018 TransAmerica convention will be in Kauai, Hawaii!  
The qualification period is July 1, 2017 - December 31, 2017.  
The conference is March 21 - 25, 2018. Additional details can be found below.

[Read More](#)

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### **Mutual Sales Leaders Trip**

The 2018 Mutual of Omaha sales leaders trip will be to Ireland!  
The qualification period is January 1 - December 31, 2017.  
The conference is March 18 - 23, 2018. Additional details can be found below.

[Read More](#)

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### **AARP's Agent Rewards Trips**

To honor top-performing sales success, Level 2 agents (those who have 125 or more accepted and paid sales in their book of business for the calendar year) will be eligible to earn a travel award from UnitedHealthcare! The qualification period is January 1 - December 31, 2017. Destinations and vacation dates vary. Additional details can be found below.

[Read More](#)

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## Aetna - Network Negotiation Updates

The following extensions have been granted to Aetna:

- Lourdes Health System...from 4/1/17 to 4/11/17
- St. Luke's Warren Hospital...from 3/15/17 to 5/15/17

## MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Plan Your 2018 Vacation Now!](#)

[AmeriHealth April 2017 Renewals Posted to Your Dashboard](#)

[Horizon May 2017 Renewals Posted to Your Dashboard](#)

[Oxford April 2017 Renewals Posted to Your Dashboard](#)

## IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

## 2017 INDIVIDUAL REGISTRATION LINKS

[2017 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Jenn Mellen at [jmellen@martinins.com](mailto:jmellen@martinins.com)

Any Questions or Feedback?  
Please contact Jessica Martin at [jessmartin@martinins.com](mailto:jessmartin@martinins.com)



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