

IN THE NEWS THIS WEEK

Week of July 10th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Horizon BCBSNJ - New Individual Application

You have spoken, and Horizon has listened! Horizon has altered the individual application to aid brokers in avoiding commission issues. The new individual application now has Martin's GA information embedded into the signature line. Why is this important? In the event the broker portal is experiencing technical difficulties or if your client has an SEP and you need to submit paperwork applications, your clients will automatically be assigned to your GA and in turn, to you.

Effective immediately, you should stop using any old versions of this form and only use the [new form](#).

If you have any questions, please contact brokersupport@martinins.com

TWEET OF THE WEEK

UPCOMING EVENTS

**REGTAP Webinar:
MLMS Enhancements
Overview**

CMS will be presenting a webinar on plan year 2018 Marketplace Learning Management Systems (MLMS) enhancements for agents and brokers. If you sell on-exchange, we highly recommend your attendance!

July 19, 1:00-2:00 pm
[Click Here to Register](#)

**Horizon WebEx Series:
OMNIA Network
Strategy**

This presentation will provide an overview of the need for change, the OMNIA Health Alliance, and OMNIA Health Plans.

July 17, 11-12 pm
[Click Here to Register](#)

July 17, 1-2 pm
[Click Here to Register](#)

July 20, 1-2 pm
[Click Here to Register](#)

REGTAP Webinar:



Washington Post @washingtonpost · 5h
 The Health 202: How McConnell could solve his health-care Rubik's cube



The Health 202: How McConnell could solve his health-care Rubik's c...
 It won't be easy.
 washingtonpost.com

11 27 31

[Tweet of the Week](#)

CARRIER UPDATES

Horizon BCBSNJ - Changes Announced for Small Group Out-of-Network Reimbursement

Effective July 1, 2017, Horizon BCBSNJ updated certain 2017 small group plan designs to adopt the out-of-network (OON) fee schedule of 150 percent of Medicare's allowance for voluntary OON claims for plans with OON benefits. Horizon BCBSNJ reviewed its 2017 small group plan offerings against market demand and updated its out-of-network (OON) fee schedule to improve its value proposition to its customers.

[Read More](#)

Aetna Senior - New Medicare Supplement Coming to 7 States

Effective July 12, 2017, Aetna will offer NEW Medicare Supplement products in the following states: Alabama, Arkansas, Idaho, Louisiana, Mississippi, Ohio, and Pennsylvania.

For those interested, an electronic application tool will be available on July 19th.

[Read More](#)

AmeriHealth - July 2017 Broker Brief

- AtlantiCare now part of AmeriHealth Advantage and Tier 1 Advantage plans

PY2018 Training for NEW Agents & Brokers

This training is geared toward agents and brokers who did NOT complete PY2017 registration and training.

July 20, 1-2:30 pm
[Click Here to Register](#)

July 26, 1-2:30 pm
[Click Here to Register](#)

REGTAP Webinar: PY2018 Training for RETURNING Agents & Brokers

This training is geared toward agents and brokers who DID complete PY2017 registration and training.

July 21, 1-2 pm
[Click Here to Register](#)

July 27, 1-2 pm
[Click Here to Register](#)

- LabCorp to become exclusive outpatient lab
- Flu vaccines for 2017
- Out-of-network reimbursement methodology update
- Annual collection process for MLR and MSP data begins
- Plan year benefit period available for new SEH customers
- SEP pre-enrollment verification process begins

[Read More](#)

Horizon BCBSNJ and State Agree on Bill

On July 3, 2017, Horizon was able to work with state legislators to revise NJ State Senate Bill S-4. The bill would have allowed the DOBI Commissioner to annually determine if Horizon's reserves were excessive, and to require any "excessive reserve" funds to go to the State of NJ, among other things.

Instead, a revised bill, NJ State Senate Bill S-2 was passed. For a list of how the revised bill differs from the original bill, please [click here](#) to read from Horizon's Brief Notes.

Healthcare.Gov - Last Chance to Access MLMS for Plan Year 2017

Don't forget that the Marketplace Learning Management System (MLMS) will be closed from Friday, July 21 at 12:01 PM until training and registration for plan year 2018 goes live in early August.

Certificates showing you have completed plan year 2017 Marketplace registration and training will not be available after July 21, 2017 at 12:01 PM when the MLMS closes.

[Read More](#)

OCA - Enhancing Broker & GA Experience

OCA is pleased to announce the addition of two positions designed to enhance broker and GA experiences:

John Crotty, New Jersey Regional Sales Manager
John's email is jcrotty@oca125.com

Karen Curry, Broker Service Coordinator
Karen's email is kcurry@oca125.com

[Read More](#)

AmeriHealth - Annual Notifications to Members

Each year, AmeriHealth New Jersey sends members updates about their health benefits to comply with standards from the National Committee for Quality Accreditation (NCQA) as well as privacy and legal requirements.

This year's notification mailer offers information to help members better understand their plan by alerting them about tools they can use to access health and benefit information, their mastectomy benefits, and how we maintain their privacy.

[Read More](#)

BenefitWallet - Ready! Set! Upgrade!

This is just a friendly reminder that BenefitWallet® is making some changes. Rolling out on July 13, their brand new member portal and mobile app will offer easy navigation and enhanced functionality.

Any transactional documents or receipts you've saved on the BenefitWallet member portal will need to be captured now.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[New Aetna Medicare Supplement Coming to NJ](#)

[Aetna Senior Sellabration!](#)

[Horizon Individual Application - NEW!](#)

[Horizon OMNIA Network Strategy](#)

[AmeriHealth August Renewals Posted to Your Dashboard](#)

[AmeriHealth September Renewals Posted to Your Dashboard](#)

[Horizon August Renewals Posted to Your Dashboard](#)

[Horizon September Renewals Posted to Your Dashboard](#)

[Oxford August Renewals Posted to Your Dashboard](#)

[Oxford September Renewals Posted to Your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2017 INDIVIDUAL REGISTRATION LINKS

[2017 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Jenn Mellen at jmellen@martinins.com

Any Questions or Feedback?
Please contact Jessica Martin at jessmartin@martinins.com

