

IN THE NEWS THIS WEEK

Week of July 17th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Oxford and All Savers - Capitalize on Change in NJ to Earn Extra \$\$\$

Many stakeholders have expressed concerns about a major carrier exiting the small group fully insured health insurance market in New Jersey. You may already have customers asking to explore other health insurance coverage in response to this announcement. UnitedHealthcare might have the solution you've been seeking!

Program overview:

Audience: Medical groups with up to 50 eligible employees from an exiting carrier in New Jersey.

Compensation: Additional compensation of \$20 for each enrolled employee.

Product Offerings: UnitedHealthcare subsidiaries: Oxford® and All Savers® Alternate Funding.

Effective Dates: Aug. 1, 2017 - Dec. 31, 2017. The additional compensation will be paid based on the Dec. 31, 2017 enrolled employee count of the eligible groups.

Medical plan options include fully insured plans with Oxford and self-funding options with All Savers.

To learn more, please contact brokersupport@martinins.com or read the [carrier eBulletin](#).

UPCOMING EVENTS

REGTAP Webinar: PY2018 Training for NEW Agents & Brokers

This training is geared toward agents and brokers who did NOT complete PY2017 registration and training.

July 26, 1-2:30 pm
[Click Here to Register](#)

REGTAP Webinar: PY2018 Training for RETURNING Agents & Brokers

This training is geared toward agents and brokers who DID complete PY2017 registration and training.

July 21, 1-2 pm
[Click Here to Register](#)

July 27, 1-2 pm
[Click Here to Register](#)

TWEET OF THE WEEK



NPR @NPR · Jul 18

With Senate health care bill dead, McConnell's next step: A full "repeal of Obamacare with a two-year delay"



Where The Senate Health Care Defeat Leaves Trump, GOP

Republicans are continuing to vow not to work with Democrats. Instead, the president is encouraging a full repeal and passing a new bill. Senate lea...

npr.org

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[Tweet of the Week](#)

CARRIER UPDATES

Cigna - What's Next for 'Repeal and Replace' of the Affordable Care Act

On June 22, the Senate released a discussion draft of the Better Care Reconciliation Act (BCRA). What will happen if the Senate bill passes?

[Read More](#)

Healthcare.Gov - July News for Agents & Brokers

- The MLMS is Closing for Plan Year 2017
- What's Your Plan Year 2017 Registration Status?
- Go-Dark Tip: How to Print Certificates
- Stay Connected with the Marketplace During Go-Dark
- Upcoming Plan Year 2018 Registration and Training Webinars
- SHOP Marketplace Corner

[Read More](#)

Horizon BCBSNJ - Molecular and Genomic Testing Program

Beginning August 1, 2017, Horizon Blue Cross Blue Shield of New Jersey will implement a new specialty utilization management program in collaboration with eviCore healthcare (eviCore) for certain molecular and genomic diagnostic laboratory testing services. This Horizon BCBSNJ Molecular

and Genomic Testing Program applies to Horizon BCBSNJ members enrolled in fully insured products, and Administrative Services Only (ASO) accounts that have elected to participate in the Molecular and Genomic Testing Program.

[Read More](#)

Oxford - Action Required for New York Small Groups

As a reminder, New York small groups currently offering only an Oxford Health Plans (NY), Inc. (OHP) HMO plan with a coverage end date of Aug. 1, 2017 need to purchase a new Oxford Health Insurance, Inc. (OHI) policy before their current OHP plan ends. These groups did not receive a renewal package from the carrier and need to apply as a new group.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon Medicare Supplement](#)

[AmeriHealth August Renewals Posted to Your Dashboard](#)

[AmeriHealth September Renewals Posted to Your Dashboard](#)

[Horizon August Renewals Posted to Your Dashboard](#)

[Horizon September Renewals Posted to Your Dashboard](#)

[Oxford August Renewals Posted to Your Dashboard](#)

[Oxford September Renewals Posted to Your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2017 INDIVIDUAL REGISTRATION LINKS

[2017 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Jenn Mellen at
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Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com



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