

## IN THE NEWS THIS WEEK

Week of July 3rd

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

### HEADLINE

#### **LabCorp to Become AmeriHealth's Exclusive Outpatient Lab**

Effective May 1, 2018, LabCorp will become AmeriHealth's exclusive outpatient lab. The following lab vendors will no longer be in-network: Quest Diagnostics effective 10/1/17, BioReference effective 3/1/18, and Health Network effective 5/1/18. When the Quest, BioReference, and Health Network contracts terminate, AmeriHealth New Jersey will generate new ID cards for members with a primary care provider (PCP) capitated to a terminating lab.

This July, prior to the Quest contract termination, PCPs will be given the opportunity to select another participating capitated outpatient lab. As a result, ID cards will be generated in September for large and small group members with renewal dates from February - September, that have a PCP still capitated to Quest.

ID cards will be generated for members that have a PCP capitated to BioReference and Health Network in 2018 prior to the respective contract termination.

All customers and subscribers will be notified that LabCorp will be our exclusive national outpatient laboratory provider effective May 1, 2018. Customer and subscriber notifications will be sent at the end of August prior to the Quest termination, and the generation of replacement ID cards.

### UPCOMING EVENTS

#### **REGTAP Webinar: MLMS Enhancements Overview**

CMS will be presenting a webinar on plan year 2018 Marketplace Learning Management Systems (MLMS) enhancements for agents and brokers. If you sell on-exchange, we highly recommend your attendance!

July 19, 1:00-2:00 pm  
[Click Here to Register](#)

#### **Horizon WebEx Series: OMNIA Network Strategy**

This presentation will provide an overview of the need for change, the OMNIA Health Alliance, and OMNIA Health Plans.

For more information, please read [AmeriHealth's Broker Alert](#).

July 17, 11-12 pm  
[Click Here to Register](#)

## TWEET OF THE WEEK

July 17, 1-2 pm  
[Click Here to Register](#)

July 20, 1-2 pm  
[Click Here to Register](#)

Horizon BCBSNJ Retweeted

 **Horizon BCBSNJ** @HorizonBCBSNJ · Jul 3

Horizon CEO Bob Marino thanks Speaker @VinnyPrieto & broad coalition of partners who stood up for our 3.8M policyholders #NJStateShutdown



"We thank all of our legislative supporters, in particular Speaker Prieto, and a broad coalition of business, labor and consumer groups who stood up for Horizon's 3.8 million policyholders.

The compromise reached today with Speaker Prieto's and Senate President Sweeney's leadership achieves a goal we established when the Governor first introduced the idea of taking our reserves: Horizon would only agree to legislation that is reasonable, avoids higher costs for our members, and that does not impose unfair or excessive obligations.

Horizon is proud to be celebrating our 85th anniversary in New Jersey, proud to have forcefully fought for our policyholders in Trenton, and is proud to have played a role in breaking the impasse for the betterment of our state."

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[Tweet of the Week](#)

## CARRIER UPDATES

### Horizon BCBSNJ - Prime Specialty Pharmacy Announcement

Effective July 15, 2017, Prime Therapeutics LLC and Walgreens have integrated their pharmacy systems to create a collaborative central specialty pharmacy. Your clients and their employees should expect to see the same level of care and support they already receive from Prime Specialty Pharmacy during this transition.

There will be no changes to the service provided. Members may notice changes in communications and packaging.

For additional details, please [click here](#) to read the Brief Notes released by Horizon BCBSNJ.

## **AmeriHealth - AtlantiCare Now Part of AmeriHealth Advantage and Tier 1 Advantage Plans**

AmeriHealth NJ is excited to announce, effective July 1, 2017, AtlantiCare will be a Tier 1 provider in AmeriHealth Advantage and Tier 1 Advantage plans.

AmeriHealth NJ large, small, and consumer members enrolled in AmeriHealth Advantage and Tier 1 Advantage plans will now have access to southeastern New Jersey's largest healthcare organization comprised of more than 900 physicians in 90 locations at the Tier 1 level!

[Read More](#)

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## **Horizon BCBSNJ - Broker Education Series: Telemedicine**

Attached is the link to the recorded session for your review. To listen to the recording, please click on the link below:

[Horizon CareOnline](#)

Also, a copy of the presentation and the supporting marketing materials are available to assist you.

[Read More](#)

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## **Cigna - ACA Repeal and Replace Efforts Continue in the Senate**

On June 22, the U.S. Senate released a discussion draft of the Better Care Reconciliation Act (BCRA) to repeal parts of the Affordable Care Act (ACA). The BCRA is the Senate Republicans' alternative to the American Health Care Act (AHCA) passed in the House in early May. There is not enough support among Senate Republicans to consider the bill this month, so Senate Republican leaders will attempt to schedule a vote on the BCRA following the July 4th recess provided the bill has garnered sufficient Republican backing.

[Read More](#)

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## **Healthcare.Gov - Print Your Registration Completion Certificate(s)**

The MLMS will be closed starting July 21st at 12:01 pm until training for plan year 2018 goes live in August. Before this "go dark period" begins you should confirm your MLMS profile is up-to-date and print your registration completion certificates. Certificates reflecting that you've completed plan year 2017 registration and training WILL NOT be available when the MLMS closes and WILL NOT be available when the system goes live in August for plan year 2018 registration and training.

[Read More](#)

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### **Aetna Senior Supplemental - Second Half Sales Incentive**

Your Medicare Supplement applications could earn you EXTRA CASH during the rest of 2017! Between July 1 - December 31, 2017, submit qualifying applications of individual Medicare Supplement and receive a bonus payout of \$150 per underwritten policy and \$50 per open enrollment policy issued.

[Read More](#)

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### **MARTIN UP-TO-THE-MINUTE**

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Prime Specialty Pharmacy Announcement](#)

[Labcorp to Become AmeriHealth's Exclusive Outpatient Lab](#)

[AmeriHealth August Renewals Posted to Your Dashboard](#)

[Horizon August Renewals Posted to Your Dashboard](#)

[Horizon September Renewals Posted to Your Dashboard](#)

[Oxford August Renewals Posted to Your Dashboard](#)

[MIG Fourth of July Closing](#)

### **IMPORTANT DEADLINE AND REMINDERS**

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

## 2017 INDIVIDUAL REGISTRATION LINKS

[2017 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Jenn Mellen at [jmellen@martinins.com](mailto:jmellen@martinins.com)

Any Questions or Feedback?

Please contact Jessica Martin at [jessmartin@martinins.com](mailto:jessmartin@martinins.com)



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