

IN THE NEWS THIS WEEK

Week of September 5th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Two Important Changes Effective October 1, 2017

Beginning October 1, 2017, CarePoint Health Hospitals - Christ Hospital, Bayonne Medical Center and Hoboken University Medical Center - will be participating in the Horizon Hospital Network. Horizon BCBSNJ has reached a new agreement with CarePoint Health Hospitals that will add CarePoint Health Hospitals back to the Horizon Hospital Network. To find a list of hospitals in the Horizon Hospital Network, as well as participating doctors and other health care professionals that are in-network, visit HorizonBlue.com/doctorfinder.

[See Brief Notes](#)

Quest Diagnostics™ (Quest) will terminate as an AmeriHealth New Jersey participating lab effective October 1, 2017, and will be out-of-network at that time. As a result of the Quest termination, all customers and subscribers will be notified of this lab network update, and ID cards will be reissued to affected members in the coming weeks.

AmeriHealth New Jersey members can continue to seek in-network lab services from the following remaining outpatient labs until their participation with AmeriHealth New Jersey ends:

- BioReference Laboratories (BioReference) will terminate effective March 1, 2018, and will be an out-of-network provider at that time.
- Health Network Laboratories® (Health Network) will terminate effective May 1, 2018, and will be an out-of-network provider at that time.

As a reminder, effective May 1, 2018, LabCorp Corporation of America® Holdings (LabCorp) will become the exclusive

UPCOMING EVENTS

MetLife Dental Webcast

This presentation will provide creative options to help brokers evaluate and recommend dental plans to their clients using expert insights and the latest research.

September 12, 2-2:45pm
[Click Here to Register](#)

Medicare CE's

Stephanie Colonna-Romano will be presenting this 2-hour CE class, Intro to Medicare (#88889309).

September 21, 2-4pm
Sheraton - Eatontown
[Click Here to Register](#)

October 3, 9-11am
Crowne Plaza - Fairfield
[Click Here to Register](#)

CMS Webinar Series

CMS will provide info on Marketplace eligibility and other topics relevant to agents for plan year 2018 Open Enrollment. The series will include the following sessions:

September 13

outpatient lab for all AmeriHealth HMO, Inc. and AmeriHealth Insurance Company of New Jersey (collectively AmeriHealth New Jersey) commercial HMO, HMO Plus, POS, POS Plus, PPO, EPO, and self-funded business.

[See Broker Alert](#)

TWEET OF THE WEEK



[Tweet of the Week](#)

CARRIER UPDATES

Healthcare.Gov - News for Agents and Brokers, August 31st Edition

- Self-Paced Walk-Through of the Registration and Training Process Now Available
- Upcoming Webinars Now Open for Registration
- FAQ Spotlight: Registration and Training
- Special Enrollment Period Pre-Enrollment Verification Phase 2 is Underway

[Read More](#)

Healthcare.Gov - Tips to Complete Registration & Training

Are you ready for open enrollment? Open Enrollment begins in TWO MONTHS! If you haven't done so yet, complete your Marketplace [registration and training](#) today. For an optimum registration and training experience using the Marketplace Learning Management System (MLMS), review this [MLMS Quick Reference Guide on Computer Configuration Requirements](#).

CMS Marketplace Update

September 27
Marketplace Privacy & Security Requirements

October 11
Preparing for Plan Year 2018 Open Enrollment

October 18
Complex Eligibility Cases: Calculating Back Premium During this Open Enrollment Period

October 25
Making the Most of Your Marketplace Participation During this Open Enrollment Period

Nov 8 - Dec 13
Marketplace Open Enrollment Office Hours for Agents and Brokers

[Click Here to Register](#)

OCA's Partner Conference

Register today for OCA's Annual Partner Conference! The day will be filled with CE credits, compliance updates, technology advancements, great speakers (including Ashley Gillihan), and prizes.

Sept 14, 9-4:30 pm
[Read More](#)

AmeriHealth Broker Seminars

SAVE THE DATE!

South Seminar
Nov 1, 9-11:30 am
The Westin Mount Laurel

North Seminar
Nov 2, 9-11:30 am

[Read More](#)

Healthcare.Gov - Update Your Email Preferences

The Marketplace strives to keep agents and brokers like you updated on the most valuable information relating to enrollment, registration and training, and more. They've listened to the feedback you provided, and they're making some updates.

[Read More](#)

Horizon BCBSNJ - Stop Loss Broker Incentive Program

This new, highly competitive program is a tiered model and applies to new and renewal, broker-sold, stop loss business with effective dates between January 1, 2018 - December 31, 2018. The broker award for each sale will be paid up front and in full within 30 days of receiving the first month's premium and signed stop loss contract.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Aetna Cancer, Heart Attack or Stroke Protection Plans](#)

[Aetna Releases New CLI Medicare Supplement in PA](#)

[CMS Plan Year 2018 Registration Now Live!](#)

[Horizon Extends 51-499 Broker Incentive Program](#)

[Horizon November Renewals Posted to Your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2017 INDIVIDUAL REGISTRATION LINKS

[2017 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Jenn Mellen at jmellen@martinins.com

Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com



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