



IN THE NEWS THIS WEEK

Week of April 15th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Horizon BCBS Webex Series: OMNIA BlueCard Launch and Dental Updates!

As part of their continuing Broker Education Series, Horizon Blue Cross Blue Shield of New Jersey is pleased to announce the upcoming Broker WebEx: OMNIA BlueCard and Dental Updates.

Their OMNIA Health Plans have helped employees save with leading providers in New Jersey. Now, their most innovative plans for Small Groups include the out-of-state coverage you've been asking for, and for Midsize Markets, more comprehensive Tier 2 benefits for more competitive out-of-state coverage. In conjunction with the launch, they are also introducing enhancements to their Horizon EXPAND Dental plans for Small Group Employers.

Each presentation is scheduled for one hour and will include an opportunity for questions.

Note: They have included 2 options to get audio:

UPCOMING EVENTS

Cigna | MACRA Informational Webinars

2:00 PM

April 24, 2019

Register Here

Horizon | Broker Education Series OMNIA

11:00 AM

April 25, 2019

Register Here

Horizon | Broker Education Series OMNIA

1:00 PM

April 25, 2019

Register Here

1. We have selected VoIP (no telephone), meaning that rather than you calling in to hear the WebEx, you will just click the link you will receive and then use your computer to both watch and hear the WebEx. (You can attach external speakers to your computer as well.) As always, you will use the Chat feature to ask any questions.

2. For those who are not able to use VOIP, we have a dial in for you - 800-423-0176 and participant's code is 020815

You can view the calendar and registration information by [clicking here](#).

For more information, contact [brokersupport@martinins.com](mailto:brokersupport@martinins.com)

---

## CARRIER UPDATES

---

### **Mutual of Omaha: Med Supp Broker Bonus Program!**

From April 1st through June 30th, you'll earn cash just for selling Mutual of Omaha's Medicare supplement products. All it takes is a minimum of five issued apps in a month to be eligible for the bonus that will pay for Plans F, G and N issued in the states in the official rules.

[Read More](#)

---

### **Aetna: New Cancer and Heart Attack or Stroke Plus now available!**

Aetna now offers their new **Cancer and Heart Attack or Stroke Plus\*** in the following states: **Arizona, Florida, Missouri, New Hampshire, and New Jersey**. There are four plans to select from. You can choose a cancer plan or a heart attack/stroke plan or one of each, with different benefit amounts.

[Read More](#)

---

### **Cigna: MACRA Informational Webinars!**

### **Horizon | Broker Education Series OMNIA**

**11:00 AM**

**April 26, 2019**

[Register Here](#)

---

### **Horizon | Broker Education Series OMNIA**

**1:00 PM**

**April 26, 2019**

[Register Here](#)

---

### **CMS | Agent and Broker Summit**

**8:30 AM to 4 PM**

**July 1, 2019**

[Register Here](#)

---

Cigna Supplemental Benefits (CSB) hosts a wide array of informative webinars for you to become educated on all that Cigna has to offer. Whether you are newly contracted with Cigna or an experienced agent, they offer a complete walk-through of their products and online tools.

[Read More](#)

---

## **Delta Dental: Bonus Program for Individual and Family Plans is Here!**

Mark your calendar for May 1. That's when Delta Dental's incentive bonus program for individual and family plans kicks off. You'll be able to earn up to \$1,850 in bonuses every four months. This is in addition to your 10% base commission.

[Read More](#)

---

## **AmeriHealth New Jersey Broker Alert!**

Earlier this week, AmeriHealth sent out an email informing you of some news that they are very excited about. However, due to some new developments, AmeriHealth is not quite ready to share.

[Read More](#)

---

## **Oscar | NJ Q3 Rates are here!**

Good news! Oscar's Q3 small group rates for New Jersey are now available on their website and live for quoting on HealthConnect!

[Read More](#)

---

## **MARTIN UP-TO-THE-MINUTE**

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS 2019 Small Group Submission Dates](#)

[Qualcare 2nd Quarter 2019 Renewals Posted to your Dashboard](#)

[NJAHU: Update on Stop Loss Bill](#)

[APEHP: An Exciting Change is Coming to Your Health Plan](#)

[UTM Oscar NJ Broker Bonus Program Extended](#)

[UTM NJAHU: Governor Murphy Announces New Jersey to Transition to State-Based Exchange](#)

[Horizon BCBS June 2019 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ June 2019 Renewals Posted to your Dashboard](#)

[Oxford June 2019 Renewals Posted to your Dashboard](#)

[Horizon BCBS Health Plus Plan Rate Decrease Effective 7/1/19](#)

[UTM Horizon BCBS Broker Education Series OMNIA BlueCard Launch and Dental Updates](#)

[UTM Aetna New Cancer and Heart Attack or Stroke Plus now available](#)

## **IMPORTANT DEADLINE AND REMINDERS**

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

## **INDIVIDUAL REGISTRATION LINKS**

[2019 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at [contracting@martinins.com](mailto:contracting@martinins.com)

Any Questions or Feedback?

Please contact Jessica Martin at [jessmartin@martinins.com](mailto:jessmartin@martinins.com)



**JOIN OUR MAILING LIST**

Copyright © 20XX. All Rights Reserved.