



IN THE NEWS THIS WEEK

Week of April 1st

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Oscar NJ Broker Bonus Program Extended!

Due to the great feedback that Oscar has received from their New Jersey Broker Bonus Program, they have decided to extend the program through Q2 for new groups enrolled in their New Jersey service area in 2019 with 4/1 - 6/15 effective dates.

Reminder: The bonus program rewards their partners \$50 for every employee enrolled in a group.

Make sure you review the program's terms & conditions.

For more information, contact brokersupport@martinins.com

CARRIER UPDATES

MetLife: 2019 Trends Study New Insights and Surprises!

UPCOMING EVENTS

MetLife | Tackling the skill gap

2:30 PM - 3:30 PM

April 3, 2019

Register Here

AmeriHealth | New Jersey Broker Alert CE Course and Cocktails

12:00 PM - 3:00 PM

April 11, 2019

Register Here

CJAHU April Meeting | SEH Updates with Ellen DeRosa

9:00 AM - 11:30 AM

April 11, 2019

Register Here

Check out MetLife's 17th Annual U.S Employee Benefit Trends Study which examines the evolving world of work. Select data by industry, company size and more. Then, collaborate with MetLife to turn the insights into forward-looking benefit strategies for your clients.

[Read More](#)

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## **CJAHU April Meeting: SEH Updates with Ellen DeRosa!**

Please join CJAHU on April 11th, 2019 for a discussion with Ellen DeRosa about Small Employer Health. To register [click here](#).

[Read More](#)

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## **Delta Dental: Coming May 1, 2019 to their New Individual/Family Plans Bonus Program!**

In addition to their 10% base commission, you can earn a bonus when you sell their individual and family plans. Delta Dental has made it easy for your prospects to use your unique broker URL to enroll in these plans; now earn even more when they do.

[Read More](#)

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## **Aetna Coming April 5: Your New Agent Website is Getting a New Look!**

Aetna is updating the home page of the agent website to give you quick, easy access to the information you use often. Starting Friday, April 5, when you sign in to the agent secure side of [aetnaseniorproducts.com](http://aetnaseniorproducts.com) you'll see three new categories on the home page.

[Read More](#)

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## **HealthCare.gov Marketplace Weekly Digest March 25-29!**

Come join HealthCare.gov's next Agent and Broker Office Hours next Thursday, April 4, starting at 2:00 PM to have your questions answered. More Direct Enrollment partners have been added to the [Private](#)

[Partner Enrollment and Client Management Capabilities Directory!](#)

[Read More](#)

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## **Cigna Supplemental Incentive Extended to April!**

Earn cash by selling supplemental health and accident policies. Get an extra \$25 per application for every qualifying supplemental health and accident policy, no limit.

[Read More](#)

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## **MARTIN UP-TO-THE-MINUTE**

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS 2019 Small Group Submission Dates](#)

[Revision to Oscar's Q1 2019 New Jersey Small Group New Business Bonus Program](#)

[Qualcare 2nd Quarter 2019 Renewals Posted to your Dashboard](#)

[NJAHU: Update on Stop Loss Bill](#)

[APEHP: An Exciting Change is Coming to Your Health Plan](#)

[UTM Oscar NJ Broker Bonus Program Extended](#)

[UTM NJAHU: Governor Murphy Announces New Jersey to Transition to State-Based Exchange](#)

[Horizon BCBS June 2019 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ June 2019 Renewals Posted to your Dashboard](#)

[Oxford June 2019 Renewals Posted to your Dashboard](#)

## IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

## INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at [contracting@martinins.com](mailto:contracting@martinins.com)

Any Questions or Feedback?

Please contact Jessica Martin at [jessmartin@martinins.com](mailto:jessmartin@martinins.com)

