



IN THE NEWS THIS WEEK

Week of August 26th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Updated Affordability Percentage for ALEs for 2020: From the Desk of Michelle Sheppard!

Summer is still in full swing, Thanksgiving is still a few months away, but updates to rules and regs have me thinking about 2020 already!

The IRS just recently announced the new affordability percentages for plan years beginning in calendar year 2020. Applicable large employers (ALEs) use the affordability percentage to help make sure that their employer-sponsored coverage is deemed "affordable" by the ACA under the Employer Shared Responsibility Provisions.

Please [click here](#) to read more

For more information, contact brokersupport@martinins.com

CARRIER UPDATES

UPCOMING EVENTS

MetLife Webinar Empower Employees in the New Work-Life World

Thursday, September
5, 2019 | 12:00 PM

[Register Here](#)

OCA's 10th Annual Partner Conference!

Thursday, September
12, 2019 | 8:30 AM

[Register Here](#)

MetLife The Evolving Workforce Webinar

Thursday, September
19, 2019 | 2:00 PM

[Register Here](#)

MetLife: A powerful network is more than just a lot of dentists!

MetLife's large local network checks every box. Collaborate with MetLife to combine the power of their network with competitive plan designs that deliver real savings for your clients.

[Read More](#)

Aetna Senior Products: Medicare Supplement Bonus for August and September!

Submit qualifying applications of Medicare Supplement and ancillary products between August 1-September 31, 2019 to earn a bonus. Submit qualifying applications and receive a \$100 bonus per underwritten application and a \$25 bonus per open enrollment application. Submit qualifying applications of any of the qualifying ancillary products and receive a \$25 bonus per application.

[Read More](#)

MetLife: The evolving workforce!

Join MetLife's webinar on September 19th to find the latest research, including a first look at small business-focused insights.

[Read More](#)

AmeriHealth Broker Alert: Annual Outreach for SSN Reporting!

Beginning this week, a letter and form will be mailed to individual off-exchange and fully insured group subscribers if they have missing or incorrect Social Security or Individual Taxpayer Identification Numbers for their dependents.

[Read More](#)

MetLife: Help your Clients Understand Holistic Benefit Packages!

Join MetLife and DMEC for a lively webinar that will offer you meaningful insights from MetLife's annual employee benefit trend study, as well as guidance for supporting the value of a holistically-well workforce that empowers employees and their families to thrive in this new work-life world.

[Read More](#)

Aetna Senior Products: New Products Coming to AZ, IL, LA, NJ, SC, TN, VT

Aetna will start offering new products starting on August 23, 2019 in the following states; AZ, IL, LA, NJ, SC, TN, VT.

[Read More](#)

OCA Benefits: New Jersey Must Now Offer Employees Pretax Commuter Benefits!

With the new commuter law impacting employers with 20 or more employees, OCA will be offering discounted Commuter Administration fees through December 31st, 2019! This special rate applies to all NJ/NY/PA based employers and will apply to all new group Commuter applications submitted by December 31st, 2019.

[Read More](#)

Delta Dental New and Improved Website!

Delta Dental has a new and improved website. Members will enjoy a streamlined experience that puts the most important information at their fingertips with as few clicks as possible.

[Read More](#)

Members Health Plan NJ: Important Correction!

Please Note: Rx option correction on employer plan selection form for the following plans are as follows:

PLAN	MEDICAL PLAN NAME	RX1	RX2	RX3	RX4	RX5	RX6
Plan R	H.S.A. Compatible Plan	N/A	N/A	N/A			N/A
Plan T	Network Only Plan				N/A	N/A	

Please delete and/or disregard original employer plan selection form submitted with your renewal packet. Please click here for the [October 2019 renewal packet](#) and updated [selection form](#).

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[UTM Members Health Plan NJ: October Renewal Package](#)

[UTM Horizon Broker Education Series: CMS Audit Training](#)

[Horizon BCBS October 2019 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ October 2019 Renewals Posted to your Dashboard](#)

[Oxford October 2019 Renewals Posted to your Dashboard](#)

[Members Health Plan 4th Quarter 2019 Renewals Posted to your Dashboard](#)

[UTM Members Health Plan NJ: Update to Payment Address](#)

[UTM HealthCare.gov Plan Year 2020 Registration and Training for Returning Agents and Brokers is Live](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?
Please contact Jessica Martin at jessmartin@martinins.com



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Martin Insurance Group, 259 Prospect Plains Road,
Building F, Suite 110 , Cranbury, NJ 08512

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