



IN THE NEWS THIS WEEK

Week of December 23rd

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Martin Insurance Group Holiday Hours

To enjoy the holidays with our friends and families, we are making some changes to our normal business hours.

Here is a list of our upcoming holiday closings:

Tuesday, December 24th- closed for Christmas Eve
Wednesday, December 25th- closed for Christmas
Thursday, December 26th- we will re-open for our normal business hours 9 AM - 5 PM

Tuesday, December 31st- closing at 3 PM for New Year's Eve
Wednesday, January 1st, 2020- closed for New Year's Day

From all of us at Martin Insurance Group, we wish all the best to you and yours and hope you get the opportunity to unplug a little and enjoy the season!

UPCOMING EVENTS

NJAHU | 6th Annual Monmouth Ocean Meeting

Thursday, January 23, 2020, 8:30 AM

[Register here](#)



For more information, contact
brokersupport@martinins.com

CARRIER UPDATES

Oscar NJ: Individual Payment Deadline 1/1! URGENT!

Remember from last year, per state regulations, the deadline for your **NEW** Oscar Individual clients to make a payment and secure their coverage is **JANUARY 1st!** We will be accepting payment up until 12AM on January 1! **Any member who does not pay will lose coverage.** We will be beginning member outreach but it is important as the GA's to communicate this deadline to your brokers and also encourage your brokers to contact their clients. For more information please click below.

[Read More](#)

CIGNA : Help clients plan for Holiday stress!

During the holidays, employees are pulled in all directions in their work and personal lives. That can lead to high levels of stress - affecting productivity at a time where deadlines are often accelerated. Cigna has a plan for your clients to consider, so they can help employees achieve a healthier work/life balance this season.

[Read More](#)

Medicare.gov: How to add an authorized representative!

If you would like for a family member or caregiver to be able to call Medicare on your behalf, there are 2 ways to give permission.

[Read More](#)

MetLife: Looking ahead to a successful New Year!

MetLife would like to thank you for another successful year. Together with your help they were able to deliver innovative solutions and guidance every step of the way.

[Read More](#)

Aetna Senior Products: Quick decision underwriting now available in Aetna Quote & Enroll!

With Aetna's new quick decision underwriting feature, you can now view the underwriting decision of your online Medicare Supplement applications inside the Aetna Quote & Enroll tool.

[Read More](#)

Delta Dental: We're accepting 1-1 small group business through 1-15!

Delta Dental is now accepting small group business through January 15th, 2020.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS February 2020 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ February 2020 Renewals Posted to your Dashboard](#)

[Delta Dental: New for 2020 Voluntary Plan with no Waiting Periods](#)

[Oxford February 2020 Renewals Posted to your Dashboard](#)

[Horizon BCBSNJ to Provide \\$40.5M Worth of 2018 Premium Rebates](#)

[Martin Insurance Group Holiday Hours](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2020 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at
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Any Questions or Feedback?
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