



IN THE NEWS THIS WEEK

Week of January 21st

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

AmeriHealth January Broker Market Edge Updates!

AmeriHealth NJ has released their January Market Edge newsletter to the broker community which includes updates on their care cost estimator tools, broker of record letter changes, and commission statement release dates. More importantly, AmeriHealth has released their 2019 submission deadlines for new business and retention business. Please see below on the deadlines:

2019 Submission Deadlines

Effective Date	SEH new-businesses submission deadline	SEH retention-business submission deadline
2/1/2019	1/31/2019	1/25/2019
2/15/2019	2/14/2019	
3/1/2019	2/28/2019	2/22/2019
3/15/2019	3/14/2019	

UPCOMING EVENTS

NJAHU | Capitol Conference 2019!

February 25-27, 2019

[Register Here](#)

CJAHU's | March Madness Meeting ft. Tim Clue

March 14th, 2019

[Register Here](#)

4/1/2019	3/29/2019	3/25/2019
4/15/2019	4/12/2019	
5/1/2019	4/30/2019	4/24/2019
5/15/2019	5/14/2019	
6/1/2019	5/31/2019	5/27/2019
6/15/2019	6/14/2019	
7/1/2019	6/28/2019	6/24/2019
7/15/2019	7/12/2019	
8/1/2019	7/31/2019	7/26/2019
8/15/2019	8/14/2019	
9/1/2019	8/30/2019	8/27/2019
9/15/2019	9/13/2019	
10/1/2019	9/30/2019	9/26/2019
10/15/2019	10/14/2019	
11/1/2019	10/31/2019	10/25/2019
11/15/2019	11/14/2019	
12/1/2019	11/29/2019	11/26/2019
12/15/2019	12/13/2019	

Please [click here](#) to read more

For more information,
contact brokersup/port@martinins.com

MetLife: The Staffing Challenges Facing your Small Business Clients

Heading into 2019, 67 percent of small business owners report they're having trouble finding the right employees to fill open positions. As a result, eight in 10 small business owners are working longer hours or taking on additional roles.

[Read More](#)

Horizon Brief Notes: Form 1095-B Still Required by the ACA for Coverage in 2018!

On or about January 22, 2019, Horizon Blue Cross Blue Shield of New Jersey will begin mailing Form 1095-B to members who either bought their coverage directly from Horizon BCBSNJ and not through Healthcare.gov OR who have Horizon BCBSNJ coverage through their fully insured employer-sponsored health plan.

[Read More](#)

CJAHU Annual March Madness ft. Tim Clue, Keynote Speaker.

Save the date for CJAHU's March Madness meeting featuring Tim Clue. The meeting will be held in Hilton Garden Inn - Raritan Center on March 14th, 2019.

[Read More](#)

UnitedHealthcare Oxford: New Jersey Member Appreciation Email!

UnitedHealthcare wants to show a little appreciation to their members. This month they are taking the opportunity to remind members in New Jersey that they value their participation in their health plans and they value doing business in the state.

[Read More](#)

HealthCare.gov Marketplace News for Agents & Brokers!

CMS released [the final snapshot](#) for the Federal Health Insurance Exchange 2019 Open Enrollment period. A total of 8,411,614 million people selected plans on the HealthCare.gov platform. Here's a final breakdown of enroll activity via HealthCare.gov for November 1 through December 22.

[Read More](#)

UnitedHealthcare and Oxford Networks Update!

Please see below for important information about the network participation of Waterbury Hospital and UMPC Pinnacle Lancaster. UnitedHealthcare is pleased to announce that UnitedHealthcare and Waterbury Hospital, in Waterbury, Connecticut have reached a new agreement.

[Read More](#)

HealthCare.gov: Agent and Broker Learning On Demand Marketplace Original Series!

Are you looking for the perfect excuse to binge watch an entire series? Why not binge and be productive at the same time by watching all episodes of [Agent and Broker Learning On Demand?](#) By watching all the videos on the playlist, you'll learn valuable tips for optimizing your Marketplace participation.

[Read More](#)

AmeriHealth subscribers tax form mailing to begin!

Beginning this week AmeriHealth New Jersey will start mailing IRS 1095-B tax forms to subscribers who purchased plans individually off-exchange and to subscribers of fully insured group employers.

[Read More](#)

Aetna: New year, new incentive!

Here is a glimpse of Aetna's 2019 first quarter incentives. Whether you sell Medicare Supplement, ancillary products or a combination of both there is something extra for

everyone. First quarter incentives started **January 1 and end March 31, 2019.**

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS 2019 Small Group Submission Dates](#)

[2019 Individual Open Enrollment is Ending](#)

[Martin Insurance Group Commission Pay Date Change](#)

[AmeriHealth NJ March 2019 Renewals Posted to your Dashboard](#)

[Oxford March 2019 Renewals Posted to your Dashboard](#)

[Revision to Oscar's Q1 2019 New Jersey Small Group New Business Bonus Program](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?
Please contact Jessica Martin at jessmartin@martinins.com