



IN THE NEWS THIS WEEK

Week of July 1st

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

AmeriHealth NJ: Local Value Network enhanced with the addition of Summit Medical Group and Penn Medicine!

Effective July 1, 2019, in addition to Children's Hospital of Philadelphia, AmeriHealth Local Value Network will offer EVEN MORE VALUE as they welcome Summit Medical Group for all segments and Penn Medicine for Small and Large group segments only. With this addition, their Local Value Network has over 90% overlap when compared to the Regional Preferred Network.

The AmeriHealth New Jersey Local Value network offers employers and their employees a more affordable cost structure by providing access to a subset of the Regional Preferred network in New Jersey.

To read more [click here](#)

For more information, contact brokersupport@martinins.com

UPCOMING EVENTS

**OCA | HRA Webinar
with Ashley Gillihan**

July 11, 2019

11:00 AM to 12:00 PM

[Register Here](#)

OCA: Register for their HRA Webinar with Ashley Gillihan!

Earlier this month the IRS issued the final regulation on the new HRAs. This guidance allows for two new HRA arrangements starting 2020- the individual Coverage HRA (ICHRA), and the Excepted Benefit HRA (EBHRA). The webinar will be held, **July 11th from 11:00 AM to 12:00 PM.**

[Read More](#)

Cigna Senior Products: New Signature Date Changes!

Beginning July 1, 2019 Cigna will be implementing a policy change on the timing between the signature date and effective date of an application. They currently allow policy quoting 180-days prior to the effective date. The new change will now limit quoting to 90-days between the signature date of the application to the effective date.

[Read More](#)

Delta Dental: Important Changes to Small Business Program!

Effective July 1, 2019 Delta Dental is restructuring their small business program. Groups with 2-50 lives will be book-rated. Groups of more than 50 lives will be considered "core" business.

[Read More](#)

Cigna: Supplemental Insurance July Sales Incentive!

Earn cash by selling supplemental health and accident policies. Get in on the extra earning. Earn \$25 per application for every qualifying supplemental health and accident policy, no limit. Runs from July 1 through July 31, 2019.

[Read More](#)

Horizon: Changes to Management of the Horizon Behavioral Health Program!

Horizon Blue Cross Blue Shield of New Jersey will transition the administrative and clinical management of the Horizon Behavioral Health Program- behavioral health services and benefits- from Beacon Health Options (formerly Value Options) to Horizon BCBSNJ internal operations.

[Read More](#)

HealthCare.gov: Marketplace Weekly Digest June 24-28!

As of June 14, agents and brokers using a Direct Enrollment (DE) Pathway must confirm their clients have given them consent to work with them for purposes of applying for and enrolling in a Marketplace qualified health plan (QHP) with or without financial assistance, Medicaid, or CHIP through the Marketplace. To confirm consent, agents and brokers must click the **Confirmation** checkbox on a DE Pathway search page.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS Health Plus Plan Rate Decrease Effective 7/1/19](#)

[UTM Horizon BCBS Small Group Voluntary Dental Now Available](#)

[Oxford August 2019 Renewals Posted to your Dashboard](#)

[UTM Horizon BCBS Grandmothering Extended into 2020 for Pre-ACA Plans!](#)

[UTM Members Health Plan NJ: June 2019 Members Health Plan NJ Broker Blast!](#)

[Cigna Senior Products: Monaco Trip Update!](#)

[Horizon BCBS September 2019 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ September 2019 Renewals Posted to your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?
Please contact Jessica Martin at jessmartin@martinins.com

