



IN THE NEWS THIS WEEK

Week of March 18th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

AmeriHealth Certification Process Change for Renewing Groups!

Effective July 1, 2019 there will be changes to AmeriHealth New Jersey Small Group guidelines. Groups with 6 to 45 enrolled contracts will no longer be required to submit an annual New Jersey Small Employer Certification Form upon renewal.

- Groups with less than 6 enrolled contracts will be required to submit an annual New Jersey Small Employer Certification Form.
• Groups with 6 to 45 enrolled contracts will not be required to submit an annual New Jersey Small Employer Certification Form unless an underwriting audit is required.
• Groups with more than 45 enrolled contracts will be required to submit an annual New Jersey Small Employer Certification Form.

UPCOMING EVENTS

Horizon | 2019 Individual Market SEP Updates

1:00 PM - 2:00 PM

March 28, 2019

Register Here

Horizon | 2019 Individual Market SEP Updates

10:30 AM - 11:30 AM

March 29, 2019

Register Here

For your reference we have included the new version of the [New Jersey Employer Certification Form](#).

For more information,
contact brokersupport@martinins.com

CARRIER UPDATES

Aetna: Meet MACRA!

The Medicare Access and CHIP Reauthorization Act (MACRA) is a federal law with changes to Medicare Supplement plans in all states, which goes into effect January 1, 2020. As of January 1, 2020, the Medicare Supplement plans with Part B deductible coverage (**Plan C, F and high deductible F**) cannot be sold to "newly eligible" Medicare beneficiaries.

[Read More](#)

AmeriHealth New Jersey: March Market Edge!

As part of their continuing efforts to help you better serve your customers' needs, AmeriHealth is pleased to announce that they will be transitioning their Benefits at a Glance to their new Benefit Highlights. Also effective July 1, 2019, there will be changes to AmeriHealth New Jersey Small Group guidelines.

[Read More](#)

HealthCare.gov: Marketplace Videos to Watch!

Get comfortable and get ready to learn! [A Marketplace Original Series: Agent and Broker Learning On Demand](#) is an 11-part video series you can watch at your own pace anytime. Watch all the videos on the playlist to learn valuable tips for optimizing your Marketplace participation.

[Read More](#)

NJAHU Issues Legislative Briefing on Stop Loss Bill!

Your voice matters. NJAHU's legislative management team wants to hear from members about this important bill. Please click below to participate in their online poll.

[Read More](#)

MetLife: Make more out of their Multi-Product Advantage in Q2!

When you recommend multiple products to your clients, you earn the opportunity for additional compensation of up to an extra 1.5% of annualized premium as one-time comp.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS 2019 Small Group Submission Dates](#)

[Revision to Oscar's Q1 2019 New Jersey Small Group New Business Bonus Program](#)

[From the Desk of Allison Johnson: Webinar Update on IRS Form 1095 B](#)

[Qualcare 2nd Quarter 2019 Renewals Posted to your Dashboard](#)

[Horizon BCBS May 2019 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ May 2019 Renewals Posted to your Dashboard](#)

[Oxford May 2019 Renewals Posted to your Dashboard](#)

[NJAHU: Update on Stop Loss Bill](#)

[Horizon BCBS Webex Series 2019 IHC SEP Updates](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?
Please contact Jessica Martin at jessmartin@martinins.com

