



IN THE NEWS THIS WEEK

Week of March 4th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Time to Bundle Up with Horizon BCBS!

Great news- writing the bundle has gotten even easier.

Did you know that your Horizon small groups can add ACA compliant dental, vision, and 25K in life for as little as \$20.99 per single?

Are you worried about employees out of state? The high bundle offers national access on dental, vision and life insurance.

Please reach out to Lauren Johnson with any questions and for any pre-filled paperwork.

The improvements to the implementation process are as follows:

- A separate dental application is no longer needed.

UPCOMING EVENTS

CJAHU's | March Madness Meeting ft. Tim Clue

March 14, 2019

Register Here

MetLife | GA Dental Network Webcast

March 14, 2019

Register Here

- The vision application has been revised to omit information already listed on the medical application.
- A combined dental and vision application for existing groups adding the Horizon Health Plus Plan bundle.
- More character fields in the USABLE email address field.

Below are the links to new paperwork:

- [Horizon Health Plus Plan](#)
- [Horizon Health Plus Plan with Medical](#)

For more information,
contact brokersupport@martinins.com

CARRIER UPDATES

HealthCare.gov: Agent and Broker Feedback!

If you have any ideas on how HealthCare.gov can improve your experience with the Marketplace, they want to hear them. Please take 10 minutes to complete the Agent and Broker Program Feedback Questionnaire.

[Read More](#)

HealthCare.gov: Marketplace News for Agents and Brokers!

Get ready for tax season. Agents and brokers can help consumers who enrolled in coverage through the Health Insurance Marketplaces and received advance payments of the premium tax credit (APTC). Consumers must use Form 1095-A to complete [Form 8962](#) when they file their 2018 federal income taxes.

[Read More](#)

Qualcare: February Broker Blast!

As announced in October, the APEHP broker compensation structure is changed for all business effective January 1, 2019. The changes are applicable for all new, renewal and existing business. 2nd quarter new business rates are available for quoting on Jet Insure.

[Read More](#)

CJAHU's March Madness Meeting ft. Tim Clue!

Register now for CJAHU's annual March Madness meeting, which will feature Tim Clue as a keynote speaker. You will also get the chance to earn CE credits. Click below to register.

[Read More](#)

HealthCare.gov: Claiming the Small Business Health Care Tax Credit!

When you offer [Small Business Health Options \(SHOP\)](#) insurance to your employees, you may be eligible to claim the [Small Business Health Care Tax Credit](#).

[Read More](#)

MetLife: Reasons to add MetLaw!

When you add MetLaw your clients add value to their benefit program without increasing their budget. You also have the opportunity to earn an additional 5% compensation.

[Read More](#)

Delta Dental: Celebrating Children's Dental Health Month!

Delta Dental is a proud supporter of Children's Dental Health Month. Their foundation help kids' smiles stay healthy for years to come. Their small business plans helps keep kids smiling, with 100% coverage on Preventive and Diagnostic services for all plans, and orthodontic coverage available on select plans.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS 2019 Small Group Submission Dates](#)

[Revision to Oscar's Q1 2019 New Jersey Small Group New Business Bonus Program](#)

[From the Desk of Allison Johnson: Webinar Update on IRS Form 1095 B](#)

[Qualcare 2nd Quarter 2019 Renewals Posted to your Dashboard](#)

[Horizon BCBS May 2019 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ May 2019 Renewals Posted to your Dashboard](#)

[Oxford May 2019 Renewals Posted to your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?