



IN THE NEWS THIS WEEK

Week of May 20th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

UPCOMING EVENTS

CMS | Agent and Broker Summit

July 1, 2019

8:30 AM to 4 PM

[Register Here](#)

HEADLINE

New 2019 Horizon BCBS Small Group Application effective for 7/1 new business!

Horizon BCBS has released a new small group application for new business sales, which includes the new Omnia Blue Card plans.

For 7/1 effective dates and forward, please use this application.

Please [click here](#) for the new business application.

For more information, contact brokersupport@martinins.com

CARRIER UPDATES

Aetna Senior Products: Live Training Opportunities!

You're invited for live training opportunities. Whether you're a new agent or if you've been selling for a while, Aetna has training opportunities to fit your needs. Below is the schedule for upcoming live webinars.

[Read More](#)

MetLife: The ROI of Voluntary Benefits!

In the current, hyper-competitive job market, some numbers matter more than others. Yet, employers sometimes get hung up on budget constraints when they think about expanding benefits options. To help flip the conversation to what employers gain by adding new voluntary options without adding to the company budget, download MetLife's client-ready discussion starter.

[Read More](#)

HealthCare.gov Marketplace Weekly Digest May 13-17!

If you need help navigating a complex scenario that may be difficult for consumers to understand, watch the "[Complex Case Scenarios](#)" episode of the video series. If you haven't registered for the 2019 CMS Marketplace Agent and Broker Summit on July 1 from 8:30 AM to 4:00 PM keep an eye on your inbox for more details or log in to www.REGTAP.info.

[Read More](#)

HealthCare.gov Marketplace News for Agents and Brokers!

Join HealthCare.gov at the 2019 CMS Marketplace Agent and Broker Summit. In-person and virtual registration is officially open for the 2019 Centers for Medicare & Medicaid Services (CMS) Marketplace Agent and Broker Summit on Monday, July 1 from 8:30 AM to 4:00 PM ET in Baltimore, Maryland.

[Read More](#)

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS 2019 Small Group Submission Dates](#)

[Qualcare 2nd Quarter 2019 Renewals Posted to your Dashboard](#)

[NJAHU: Update on Stop Loss Bill](#)

[APEHP: An Exciting Change is Coming to Your Health Plan](#)

[UTM Oscar NJ Broker Bonus Program Extended](#)

[UTM NJAHU: Governor Murphy Announces New Jersey to Transition to State-Based Exchange](#)

[Horizon BCBS Health Plus Plan Rate Decrease Effective 7/1/19](#)

[Horizon BCBS July 2019 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ July 2019 Renewals Posted to your Dashboard](#)

[Oxford July 2019 Renewals Posted to your Dashboard](#)

[UTM Horizon Broker Education Series: Horizon BCBS Individual Marker Review of the Broker Portal](#)

[UTM Horizon BCBS Small Group Voluntary Dental Now Available](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com



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