



IN THE NEWS THIS WEEK

Week of November 12th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Horizon BCBS of NJ to Expand Its Laboratory Network!

Horizon Blue Cross Blue Shield of New Jersey is expanding its laboratory network to help increase members' access to quality care. Beginning January 1, 2019, Horizon BCBSNJ members will have a greater choice of in-network laboratories for laboratory services performed in New Jersey (based on their plan benefits).

Effective January 1, 2019, Horizon's laboratory network will be as follows:

Horizon PPO Network

- BioReference Laboratories
Laboratory Corporation of America Holdings (LabCorp)
Quest Diagnostics

Horizon Managed Care Network

- LabCorp

UPCOMING EVENTS

Horizon BCBS NJ WebEx | 2019 IHC Dental/Vision Product Updates

Wednesday, November 28, 2018

11:00 AM to 12:00 PM

Register Here

Horizon BCBS NJ WebEx | 2019 IHC Dental/Vision Product Updates

Wednesday, November 28, 2018

1:00 PM to 2:00 PM

Register Here

Horizon BCBS NJ WebEx | 2019 IHC

- Quest Diagnostics

Please [click here](#) to read more.

For more information,
contact brokersupport@martinins.com

Dental/Vision Product Updates

Thursday,
November 29, 2018

1:00 PM to 2:00 PM

[Register Here](#)

TWEET OF THE WEEK

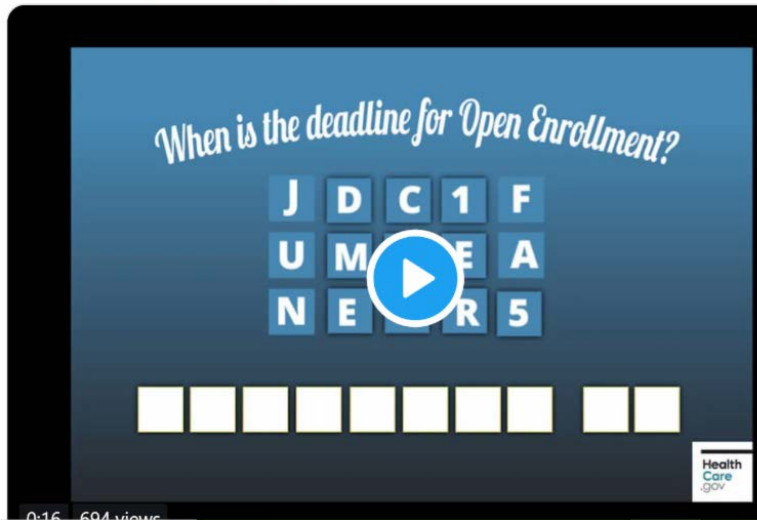
Health
Care
gov **HealthCare.gov** ✓
@HealthCareGov

Following

That's right! The deadline to enroll in 2019 Marketplace coverage is Dec 15. Don't procrastinate and start shopping today!

go.hc.gov/2B3zDmp

#TuesdayThoughts



[Tweet of the Week](#)

CARRIER UPDATES

UnitedHealthcare Oxford: Jan. 1, 2019 PDLs for New York, New Jersey and Connecticut Clients!

Attached below are Prescription Drug Lists (PDLs) effective **Jan. 1, 2019** for Oxford plan members in New York and New Jersey, and PDLs effective **Jan. 1, 2019** for Oxford plan members in Connecticut. Members taking select medications impacted by an update will get

a letter noting their options and/or lower-cost alternatives before **Jan. 1, 2019**.

[Read More](#)

HealthCare.gov: Your Marketplace Weekly Recap!

Assist both new and existing clients now by viewing 2019 [Individual Marketplace](#) and [Small Business Health Options Program \(SHOP\) plans and prices](#).

Remind your clients who are currently enrolled in a Marketplace plan that they must select from their plan options by December 15 or they may be automatically enrolled in a 2019 plan.

[Read More](#)

MetLife: Untie dental and medical. Deliver Satisfaction and Savings!

Collaborate with MetLife and combine their dental expertise, strong network, and plan design options with your experience and local market knowledge. This is a smart move for your dental clients.

[Read More](#)

CIGNA: Self-Funding Benefits

Self-Funding can often benefit smaller to mid-sized businesses. Look deeper to get a better understanding of how to guide your clients to a solution that can affect their success and yours.

[Read More](#)

HealthCare.gov: Marketplace News for Agents and Brokers!

Help On Demand harnesses the speed of today's mobile technology to quickly connect consumers with Marketplace registered agents and brokers. If you want to participate in [Help On Demand](#) for plan year 2019, you are generally required to complete plan year 2019 [Help On Demand training](#).

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS New Horizon Blue App](#)

[Horizon BCBS: 2019 Small Employer Portfolio Changes](#)

[Horizon BCBS 2019 IHC Products and Rates](#)

[Horizon BCBS January 2019 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ January 2019 Renewals Posted to your Dashboard](#)

[Qualcare 2019 Upcoming Reminders and Changes](#)

[Horizon Broker Education Series: 2019 IHC Dental/Vision Product Updates](#)

[Oxford January 2019 Renewals Posted to your Dashboard](#)

[Horizon BCBSNJ to Expand Its Laboratory Network](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2018 Horizon BCBSNJ deadlines

[Click here](#) for 2018 Oscar deadlines

[Click here](#) for 2018 UHC/Oxford deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite Horizon](#)

[2018 Oscar Producer Onboarding](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com



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