



IN THE NEWS THIS WEEK

Week of November 18th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

NJAHU News Alert: IRS Releases Draft 2019 Forms 1094 and 1095 for Early Filing!

The Internal Revenue Service (IRS) has released Draft Forms 1094 and 1095 for Calendar year 2019 reporting in early 2020. Applicable Large Employers (ALEs)- those with 50 or more full-time employees, including Fulltime Equivalents (FTEs), determined by using the preceding calendar year and including all affiliated companies- file using the C forms. Self-funded small employers are also subject to the provision and file using the B forms.

Please [click here](#) to read more

For more information, contact brokerresources@martinins.com

CARRIER UPDATES

UPCOMING EVENTS

Members Health Plan of NJ: 4th Quarter Update!

November 20, 2019
2:00 PM

[Register Here](#)

Horizon Brief Notes: Guiding Their Members to Better Health!

Many Horizon Blue Cross Blue Shield of New Jersey members may have unique, ongoing health challenges. That's why Horizon BCBSNJ is working with MOBE, a guided health solutions company, to offer personalized health services and coaching to eligible members.

[Read More](#)

Cigna Senior Products: Monaco Qualification Update!

Great News! Cigna is offering a 300% trip credit on Medicare Supplement plans. They know you've worked hard all year, and they want to reward you with a trip to Monaco. That's why starting November 12th, 2019 they are offering triple credit for your Medicare Supplement insurance policy sales.

[Read More](#)

MetLife: New Account Structure and New Resources!

MetLife Worldwide Benefits are constantly transforming the way they do business to make sure that you have the highest level of satisfaction with the benefits that they provide. They have changed their account structure to add new support for your team, as well as added some new faces in your territories.

[Read More](#)

Cigna: Why Should your Clients Change Networks!

Cigna offers quality care and greater savings. That's why employers are moving to focused networks of local doctors and hospitals. Learn how this shift can help your clients control costs while improving the health and productivity of their employees.

[Read More](#)

AmeriHealth: November Market Edge!

AmeriHealth will continue to offer their first quarter small group bonus. They will be continuing their new business bonus program for the first quarter of 2020. They have also listened and have made 2020 portfolio changes. In a preferred effort to better serve you and your members, they have made some changes to their 2020 portfolio.

[Read More](#)

Aetna Senior Products: Your chance to earn a bonus!

Submit qualifying applications of Medicare Supplement and ancillary products between **October 1 - December 31, 2019** to earn a bonus. The more qualifying applications submitted and policies issued, the more bonus dollars you can earn.

[Read More](#)

NJAHU HHS News: Trump Administration Announces Historic Price Transparency Requirements!

As directed by President Trump's Executive Order on Improving Price and Quality Transparency in American Healthcare, today the Department of Health and Human Services is announcing that the Centers for Medicare & Medicaid Services (CMS) is issuing two rules that take historic steps to increase price transparency to empower patients and increase competition among all hospitals, group health plans and health insurance issuers in the individual and group markets.

[Read More](#)

Oscar: Enroll on-exchange directly in your Broker account!

You can now enroll on-exchange clients directly through your [Oscar Broker account](#). At this time, only the Federally Facilitated Marketplace (healthcare.gov) is supported. For state-based exchanges (e.g., Covered California, NY State of Health, Connect for CO), you will enroll through respective state exchange website.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Updated Link: 2020 Horizon Individual Broker Registration](#)

[Martin Insurance Group: NAIC Issues Alert about Fake Emails](#)

[Members Health Plan NJ: January Health Plan Important Information](#)

[Oscar Announcing their 2020 Bonus Program for Individual & Family Plans](#)

[Horizon BCBS Changes to Small Employer Health Plans and SHOP Renewals for 2020](#)

[Horizon BCBS January 2020 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ January 2020 Renewals Posted to your Dashboard](#)

[Oxford January 2020 Renewals Posted to your Dashboard](#)

[Members Health Plan 1st Quarter 2020 Renewal Posted to your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2020 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?
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