



## IN THE NEWS THIS WEEK

### Week of November 4th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

### HEADLINE

## 2020 Individual Open Enrollment is Here!

The 2020 Individual Open Enrollment season is here!

Open Enrollment runs from Friday, November 1st to Sunday, December 15th.

To prepare you for what's to come, we are giving you all the materials you will need. Take a look below!

### Horizon BCBS

[IHC Plan Guide with Rates](#)

[IHC Webinar with Plan Portfolio](#)

[2020 Individual Enrollment form](#)

[2020 Spanish Individual Enrollment form](#)

[2020 Termination form](#)

### Oscar

[IHC Plan Grid](#)

[IHC Rate Sheet](#)

[IHC 2020 Enrollment Form](#)

### AmeriHealth

### UPCOMING EVENTS

#### Martin: End of the year Webinar!

November 6, 2019  
10:00 AM

[Register Here](#)

#### Martin: End of the year Webinar!

November 7, 2019  
10:00 AM

[Register Here](#)

#### Delta Dental: 2020 Small Business Webinar!

November 12, 2019  
10:30 AM

[Register Here](#)

#### CJAHU: November Meeting

November 14, 2019  
8:30 AM

[IHC Benefits at a Glance](#)  
[IHC Benefit Changes](#)  
[IHC Rates](#)  
[IHC 2020 Application](#)

[Register Here](#)

---

Please [click here](#) to read more.

For more information, contact  
[brokersupport@martinins.com](mailto:brokersupport@martinins.com)

---

## CARRIER UPDATES

---

### **MetLife: The Latest Trends in Small Business Benefits!**

MetLife's new *Small Business Employee Benefit Trends* report dives deep into this unique and diverse market segment to deliver data points and insights you can use as conversation starters with both clients and prospects.

[Read More](#)

---

### **Delta Dental: 2020 Small Business Webinar!**

Delta Dental of New Jersey and Connecticut has big news for 2020; they've expanded their small group plans. Join Delta Dental for a webinar on November 12th at 10:30 AM exclusively for Martin Insurance Group brokers.

[Read More](#)

---

### **Aetna Senior Products: PA Agents a New Medicare Supplement Plan now Available!**

Aetna now offers a new AHIC Medicare Supplement with a **7% household discount in Pennsylvania** (as of October 30, 2019). Get quotes on the go, straight from your phone with Aetna's new **free mobile app**.

[Read More](#)

---

## **NJAHU: Election Day is Tuesday November 5th. Don't Forget to Vote!**

Election Day is tomorrow and this election does matter. To find your legislator [click here](#) and click on Find your Legislator.

[Read More](#)

---

## **Members Health Plan NJ: Summary of Material Modification!**

Effective January 1st, 2020, Members Health Plan NJ has a new Summary Plan Description (SPD). Click on the Summary of Material Modifications tab below or go to the Plan's website [www.MembersHealthPlanNJ.com](http://www.MembersHealthPlanNJ.com) to review and/or download the new Summary Plan Description or Summary of Material Modification document for all groups transitioning to the new platform with Members Health Plan NJ on January 1, 2020.

[Read More](#)

---

## **MARTIN UP-TO-THE-MINUTE**

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Updated Link: 2020 Horizon Individual Broker  
Registration](#)

[Martin Insurance Group: NAIC Issues Alert about Fake  
Emails](#)

[Oxford December 2019 Renewals Posted to your  
Dashboard](#)

[Members Health Plan NJ: January Health Plan  
Important Information](#)

[Oscar Announcing their 2020 Bonus Program for  
Individual & Family Plans](#)

[Horizon BCBS Changes to Small Employer Health Plans and SHOP Renewals for 2020](#)

[Horizon BCBS January 2020 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ January 2020 Renewals Posted to your Dashboard](#)

[Oxford January 2020 Renewals Posted to your Dashboard](#)

[UTM End of the Year Update Webinar](#)

### IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2019 Horizon BCBSNJ deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

### INDIVIDUAL REGISTRATION LINKS

[2020 Gorman Sentinel Elite Horizon](#)

For more information, please contact Tyler Crine at [contracting@martinins.com](mailto:contracting@martinins.com)

Any Questions or Feedback?  
Please contact Jessica Martin at [jessmartin@martinins.com](mailto:jessmartin@martinins.com)



Copyright © 20XX. All Rights Reserved.

Martin Insurance Group, 259 Prospect Plains Road,  
Building F, Suite 110 , Cranbury, NJ 08512

[SafeUnsubscribe™](#) [ggomez@immartin.com](mailto:ggomez@immartin.com)

[Forward this email](#) | [Update Profile](#) | [About our service provider](#)

Sent by [jessmartin@martinins.com](mailto:jessmartin@martinins.com) in collaboration with