



IN THE NEWS THIS WEEK

Week of October 1st

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Horizon: Value-Based Care Programs Positively Impact Your Members' Lives!

Horizon Blue Cross Blue Shield of New Jersey's members receiving care from doctors and other health care professionals who participated in one of their patient-centered, value-based care programs were less likely to be admitted to the hospital, more likely to have essential health screenings, and had a lower overall cost of care in 2017. By receiving health care from a value-based provider, members see a doctor and a team of health care professionals who closely monitor their health to help get the care, health care information, support and assistance they need, when they need it.

This ongoing collaboration with health care professionals allows Horizon BCBSNJ to lead the transformation of health care in New Jersey. More than 1.6 million Horizon BCBSNJ members currently participate in one of their value-based care programs.

Please [click here](#) to read more.

For more information, please contact brokersupport@martinins.com

UPCOMING EVENTS

NJAHU | Registration Open! Tenth Annual State of the State

Friday, October 5, 2018

7:30 AM to 12:30 PM

[Register Here](#)

AmeriHealth | Southern Broker Seminar

Tuesday, October 16, 2018

8:30 AM to 11:30 AM

[Register Here](#)

AmeriHealth | Northern Broker Seminar

TWEET OF THE WEEK



Administrator Seema Verma  @SeemaCMS · Oct 1

To improve our customer experience, our newest initiative provides #Medicare users with easy access to the necessary information & tools to educate themselves & make the choices that are best for them. MyMedicare.gov



**Wednesday,
October 17, 2018**

**8:30 AM to 11:30
AM**

[Register Here](#)

[Tweet of the Week](#)

CARRIER UPDATES

NAHU: Save \$140 When you Join NJAHU and Register for State of the State!

Register now for the tenth annual State of the State. Join your colleagues on Friday, October 5, 2018 at the Forsgate Country Club in Monroe, NJ. Enjoy full breakfast and special guest speakers.

[Read More](#)

UnitedHealthcare: Oxford New York Small Business Q1 2019 Rates and Network Options!

As the 2019 selling season gets underway, UnitedHealthcare wants to be sure you're fully equipped to present their Oxford plans to your clients. To help, they have included first quarter rate information and the product grid for New York small business plans below.

[Read More](#)

Horizon Brief Notes: Medicare Product Portfolio

Horizon BCBSNJ is pleased to offer a competitive Medicare product portfolio for 2019. All of their current products have been renewed for 2019, their Horizon Medicare Blue Advantage (HMO) plan will continue to be available with a \$0 premium in 12 New Jersey counties, and their Horizon NJ TotalCare (HMO SNP) plan will now be available in all 21 New Jersey counties.

[Read More](#)

MetLife: Help your clients understand the significance of employee financial wellness

Your clients work with you to continually evaluate their employees' benefits needs, ultimately to foster a rich, productive and satisfying professional culture. Employers are realizing the significance of building a benefits program that supports the financial well being of their employees, since financial stress is a universal issue. You can help them take a fresh look at their approach.

[Read More](#)

UnitedHealthcare: Reminder About Oxford Benefit Management Plans Basic Life Insurance Benefit!

As a reminder, a \$25,000 employee basic life insurance benefit is automatically included with all Oxford Benefit Management (OBM)1 plan designs except Voluntary Plan Options. This applies to all new and renewing groups in New York, New Jersey and Connecticut.

[Read More](#)

Horizon Brief Notes: Public Sector Broker Incentive Program!

Horizon Blue Cross Blue Shield of New Jersey is offering a special broker incentive program for all new medical and dental sales in the Public Sector market with effective dates of January 1, 2019 through March 31, 2019.

[Read more](#)

HealthCare.gov: Upcoming Pre-Open Enrollment Webinars!

Keep an eye for a series of Pre-Open Enrollment webinar invitations. These webinars will not only detail how you can help consumers apply and enroll in Marketplace coverage, but also how to enhance your outreach to consumers and other key topics.

[Read more](#)

HealthCare.gov: News for Agents and Brokers September 27th

In advance of the Open Enrollment period (OEP), the Marketplace will send a Marketplace Open Enrollment Notice (MOEN) to current 2018 enrollees who do not have a future termination transaction on file. This notice describes the annual re-determination and re-enrollment process, encourages consumers to contact the Marketplace to report changes that could affect their eligibility, and reminds consumers of key dates and instructions for ensuring their coverage will be effective on January 1, 2019.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS November 2018 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ November 2018 Renewals Posted to your Dashboard](#)

[Oxford November 2018 Renewals Posted to your Dashboard](#)

[Horizon BCBS 2019 Sentinel Registration Link](#)

[Horizon BCBS Creditable Coverage Notice Reminder](#)

[Horizon BCBS December 2018 Renewals Posted to your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2018 Horizon BCBSNJ deadlines

[Click here](#) for 2018 Oscar deadlines

[Click here](#) for 2018 UHC/Oxford deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite \(Horizon\)](#)

[2018 Oscar Producer Onboarding](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?
Please contact Jessica Martin at jessmartin@martinins.com



