



IN THE NEWS THIS WEEK

Week of October 22nd

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Horizon BCBS 2019 IHC Products and Rates!

Horizon BCBS has released their 2019 portfolio including rates for the upcoming Open Enrollment period! Click here for Horizon BCBS' 2019 Plan Brochure and Rates.

The SBCs for the individual plans can be reviewed below.

- IHC Advantage EPO Silver
IHC Advantage EPO Bronze
IHC Advantage EPO Essentials
OMNIA Bronze H.S.A
OMNIA Gold
OMNIA Silver H.S.A
OMNIA Silver

As a reminder, Horizon BCBS of NJ has released the 2019 Gorman Health Group Sales Sentinel link. Registration is required in order to continue selling new cases, and to receive commissions on existing business for individual as well as SHOP groups.

Go to www.sentinelelite.com and log in, Click "Register

UPCOMING EVENTS

Delta Dental | Small Business Program Webinar

Thursday, October 25, 2018

8:00 AM

Register Here

Delta Dental | Small Business Program Webinar

Friday, October 26, 2018

12:00 PM

Register Here

New" and enter the code **HEXMF2019**. Ensure that your information is correct and complete the registration process. Make sure to complete the registration process before November 1.

We are happy to assist you with any questions or concerns relating to the upcoming Open Enrollment period.

For more information, contact brokersupport@martinins.com

TWEET OF THE WEEK

 CMSGov Retweeted
 **Medicare.gov**  @MedicareGov · 22h
Once you get your [#NewMedicareCard](#), destroy your old [#Medicare](#) card and start using your new card right away. [Medicare.gov/newcard](https://www.Medicare.gov/newcard)



[Tweet of the Week](#)

CARRIER UPDATES

Horizon Brief Notes: Changes to Small Employer Health Plans and SHOP Renewals for 2019!

Horizon Blue Cross Blue Shield of New Jersey has updated its small employer health plan portfolio for 2019. These changes will become effective when a small employer customer renews into one of the impacted Horizon BCBSNJ health plans.

[Read More](#)

CIGNA: Self-Funding Plan Details, Mental Health Crisis, and more news from CIGNA!

Employee Advisers must know Self-Funding plan details. Many employers are working with brokers to choose self-funding and various hybrid options as a way to assist employees with health coverage and to control costs. Learn more about Wellness Incentive Program planning through Cigna.

[Read More](#)

Delta Dental: Small Business Program Webinar!

Delta Dental of NJ has made some major improvements to their small business program in the past two weeks including more plans, lower rates, easier quoting tools, and a bonus program. Please join Delta Dental for a concise 30-minute webinar where they will be reviewing all of the improvements in greater detail.

[Read More](#)

UnitedHealthcare: Oxford Cancer Support Program!

Remind your Oxford fully insured clients help is available for their employees when they may need it the most. Cancer can be challenging and costly. The Cancer Support Program is intended to help Oxford members achieve improved outcomes, cope better and save on expenses. The program is available as part of Oxford members' medical benefit plans. Participation is optional.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS December 2018 Renewals Posted to your Dashboard](#)

[Horizon BCBS New Horizon Blue App](#)

[AmeriHealth NJ December 2018 Renewals Posted to your Dashboard](#)

[Horizon Broker Education Series: 2019 IHC Product/Portal Updates](#)

[CIGNA Loyal American Life Medicare Supp Applications No Longer Accepted](#)

[Delta Dental Announces Their New Broker Bonus](#)

[Horizon BCBS: 2019 Small Employer Portfolio Changes](#)

[Horizon BCBS 2019 IHC Products and Rates](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2018 Horizon BCBSNJ deadlines

[Click here](#) for 2018 Oscar deadlines

[Click here](#) for 2018 UHC/Oxford deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite Horizon](#)

[2018 Oscar Producer Onboarding](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?
Please contact Jessica Martin at jessmartin@martinins.com

