



## IN THE NEWS THIS WEEK

**Week of September 24th**

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

### HEADLINE

#### **Horizon BCBS Creditable Coverage Notice Reminder!**

Health plan sponsors (employer groups) that offer prescription drug coverage to Medicare-eligible employees and their dependents are required to notify those employees and dependents whether their coverage is creditable or non-creditable. Notifications must be sent before the 2019 Medicare Annual Election Period, which begins on October 15, 2018. This requirement is part of the Medicare Prescription Drug, Improvement, and Modernization Act (MMA).

Horizon Blue Cross Blue Shield of New Jersey will inform your employer group clients who have Medicare-eligible members of their prescription plans' status by letter or email in late September. Members in the Consumer market who are at or approaching the Medicare eligibility age (age 65) will also receive a letter.

Samples of the letters that will be sent to your clients are included in the full broker brief.

Please [click here](#) to read more.

### UPCOMING EVENTS

**NJAHU |  
Registration Open!  
Tenth Annual State  
of the State**

**Friday, October 5,  
2018**

**7:30 AM to 12:30  
PM**

[Register Here](#)

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**AmeriHealth |  
Southern Broker  
Seminar**

**Tuesday, October  
16, 2018**

**8:30 AM to 11:30  
AM**

[Register Here](#)

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For more information, please contact  
[brokersupport@martinins.com](mailto:brokersupport@martinins.com)

**AmeriHealth |  
Northern Broker  
Seminar**

## TWEET OF THE WEEK

**NJBIZ** NJBIZ  
@NJBIZ

Following

Oct. 29 — that's when **#NewJersey** becomes the 10th state in the nation to require mandatory **#PaidSickLeave**. In this week's 9/17 issue **@GSaulsbery** writes about what local **#attorneys** say you need to know about the new law  
[njbiz.com/article/201809](http://njbiz.com/article/201809) ... (subscriber content) **#NJLaw**

**Wednesday,  
October 17, 2018**

**8:30 AM to 11:30  
AM**

[Register Here](#)



[Tweet of the Week](#)

## CARRIER UPDATES

### **OCA's New Enhanced Platform!**

OCA will be hosting webinars every Tuesday and Thursday from 11 AM to 12 PM EST. The webinar will focus on the new employer/broker and participant portal. They will dive deep into all the new great reports (including bank reconciliation), online enrollment, data metrics, payroll contributions processes and more! OCA will also show the new participant portal and mobile app! OCA is inviting brokers, employers, and plan participants to join.

[Read More](#)

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**CIGNA: See what service should look like!**

Cigna's innovative One Guide service offers technology with a human touch. See what it can do for your clients and their employees, such as helping a soccer mom find urgent care for her daughter's sudden sprain. [Watch Video](#)

[Read More](#)

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**AmeriHealth: September 2018 Broker Brief**

AmeriHealth of New Jersey has announced two broker bonus programs for small group sales for new and renewing customers with September through December effective dates. Join AmeriHealth on one of their 2018 Broker Seminars. Learn about the latest developments at AmeriHealth New Jersey.

[Read More](#)

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**MetLife: What you need to modernize your clients' dental plans**

MetLife wants to ensure your clients' dental plans keep evolving to match current standards and employee needs. Simple dental plan changes can reduce costs and increase value for your clients.

[Read More](#)

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**HealthCare.gov: Help for Qualified Consumers Impacted by Hurricane Florence!**

On August 9, 2018, the Centers for Medicare & Medicaid Services (CMS) released [guidance](#) clarifying Federally-facilitated Exchange (FFE) Special Enrollment Period (SEP) policy for consumers impacted by an emergency or major disaster that is recognized with a formal declaration from the Federal Emergency Management Agency (FEMA).

Consumers who qualified for another enrollment period, such as an SEP or Open Enrollment Period (OEP), but were unable to complete a Marketplace application, plan selection, or enrollment process due to Hurricane

Florence may have access to an Exceptional Circumstances Special Enrollment Period (SEP).

[Read More](#)

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### **Genworth: Announcing Genworth's Fall Sales Incentive Fall into 10%**

Genworth is funding an incentive campaign for producers that submit qualifying applications for Genworth's Long Term Care Insurance (LTCI) products, privileged Choice Flex and Privileged Choice Flex 3 Enhanced. 10% of annualized premium paid to producers for business submitted between 9/1 - 11/30/2018 and placed by 12/21/2018.

[Read More](#)

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### **UnitedHealthcare- Oxford On-Call!**

Questions about your health can come up at any time. It could be your child has a fever in the middle of the night or you have a cold that doesn't seem important enough for a doctor's appointment. With **Oxford On-Call**, we're always here for you. Nurses are available to chat online about a variety of health topics and to confidentially guide you to online resources. You can use **Oxford On-Call** for any of the following reasons: General health information, deciding where to go for care, information to care for yourself, talking to your health provider and help for hard decisions.

### **MARTIN UP-TO-THE-MINUTE**

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Horizon BCBS November 2018 Renewals Posted to your Dashboard](#)

[AmeriHealth NJ November 2018 Renewals Posted to your Dashboard](#)

[Oxford November 2018 Renewals Posted to your Dashboard](#)

[Horizon BCBS 2019 Sentinel Registration Link](#)

[Horizon BCBS Creditable Coverage Notice Reminder](#)

[Horizon BCBS December 2018 Renewals Posted to your Dashboard](#)

## IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2018 Horizon BCBSNJ deadlines

[Click here](#) for 2018 Oscar deadlines

[Click here](#) for 2018 UHC/Oxford deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

## INDIVIDUAL REGISTRATION LINKS

[2019 Gorman Sentinel Elite \(Horizon\)](#)

[2018 Oscar Producer Onboarding](#)

For more information, please contact Tyler Crine at [contracting@martinins.com](mailto:contracting@martinins.com)

Any Questions or Feedback?  
Please contact Jessica Martin at [jessmartin@martinins.com](mailto:jessmartin@martinins.com)



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