

A look at the week's most recent employee benefits & announcements

IN THE NEWS THIS WEEK

October 5, 2015

PART D NOTIFICATIONS

The Medicare Modernization Act set forth the requirement that all group health sponsors that provide prescription drug coverage must disclose to eligible individuals whether their coverage is "creditable", (i.e., whether it is at least actuarially equivalent to Medicare Part D coverage).

We have included a link to a [CMS document](#) explaining the who, what, when and why of these disclosures, as well as a [sample model notice](#) from the Centers for Medicare and Medicaid Services (CMS) that sponsors can use to satisfy the disclosure requirement.

Lastly, please [click here](#) for a link to the page that allows you to make the disclosure to CMS.

The carriers have released their annual broker briefs on the notices:

[Horizon BCBS of NJ](#)
[UHC/Oxford](#)

UPCOMING PRODUCT PORTFOLIO TRAINING DATES

Separately, it is almost time for 1/1 renewals to drop and the carriers will be releasing new products for you to bring out to your clients! Please see below some of the upcoming webinars and roll-out meetings they will be holding soon:

AmeriHealth 2016 Rollout Webinar
October 13th at 10 AM

Please [Click Here to Register](#)

Aetna: RSVP Today! 2-100 Webinars

Please [Click Here to Register](#)

AmeriHealth NJ: Save the Date Broker Seminars!

Southern Broker Seminar: Wednesday, November 4, 2015, at The Westin, Mount Laurel

Upcoming Events

AmeriHealth NJ 2016 Product Rollout Webinar

'Tis the season for new products!

To kick it off, we are hosting a webinar with AmeriHealth on their migration and their new platform changes, some of the new products they will be launching to accommodate the 2016 market changes, and the overall changes for 2016.

Hosted by Myrna Mirville, Broker Executive of Small Group Sales for AmeriHealth NJ.

The webinar will be hosted October 13th at 10 AM.

[Register Here](#)

We hope to see you there!

Save the Date for CJAHU's October Meeting

**EMPLOYER MANDATE, EMPLOYER
REPORTING & OTHER EMPLOYER
CONCERNS**

2 CE Credits will be offered!

(88895846)

The upcoming Central Jersey Association of Health Underwriters

Northern Broker Seminar: Thursday, November 5, 2015, at the Renaissance Woodbridge Hotel

RSVP by October 21, 2015 by contacting [Kristin Tomasini](#).

Horizon BCBS of NJ Product Portfolio Webex

Rescheduled for a later time

For more information, please contact brokersupport@martinins.com

CARRIER UPDATES

Health Republic Insurance of NJ Product Roll-out Sessions Postponed!

Unfortunately, Health Republic Insurance of NJ has to reschedule their 3 upcoming roll-out meetings on their 2016 products this week. When they have the rescheduled times, we will release them to you all! Thank you for your understanding! [Read More.](#)

AmeriHealth NJ Broker Briefs September 2015

AmeriHealth NJ has released their monthly broker briefs to include such topics as their platform migration, their upcoming broker seminars, and their small group plans that will experience a 4th quarter rate reduction.

Plans that will be taking a 4th quarter rate reduction will be:

Silver HMO Local Value 50/75
Bronze EPO H.S.A. Tier 1 Advantage
Silver EPO H.S.A. Local Value 100%/100%
Silver EPO H.S.A. Local Value 90%/90%

[Read More](#)

How to Maximize your Employee Benefits Strategy with Voluntary

CIGNA is holding a webinar this Tuesday, October 6th at 1 PM, to discuss the value of voluntary, learn more about the benefits of a voluntary program, and how these solutions can help your organization and help protect your employees. [Read More.](#)

Aetna Health Reform Weekly for Week of September 28th

This week's Health Reform Weekly focused on the fact that health insurance premiums have increased modestly in 2015.

A new Kaiser Family Foundation research found that single and family premiums for employer sponsored health insurance in 2015 rose by an average of 4 percent, while deductibles rose 67 percent since 2010. [Read More.](#)

meeting on October 8, 2015 will be a class on ACA Employer Reporting requirements taught by our Stephanie Colonna-Romano and sponsored by Zywave.



October 8th at 9 AM
Hilton Garden Inn, Raritan
Center

[Register Here](#)

AmeriHealth NJ 2015 Dental Plans Not Available for Review in ROAM or on Employer Portal

For the remainder of the year, there will be difficulties viewing dental plan selections for small group customers via ROAM and on the employer portal. Small group renewals and new business cases adding a United Concordia dental plan will not be able to view a selected dental plan after submission.

AmeriHealth also speaks in their broker brief about introducing an AmeriHealth branded dental product January 1, 2016. [Read More.](#)

New SHOP Marketplace FAQ for Agents/Brokers Now Available

A new Frequently Asked Questions (FAQ) document is now available for agents and brokers operating in the SHOP Marketplace. This FAQ clarifies:

- How agents and brokers can register to sell in the SHOP Marketplace
- How agents and brokers can set up a searchable profile and use the SHOP Marketplace Agent/Broker Portal
- How agents and brokers are compensated through the SHOP Marketplace
- How a National Producer Number (NPN) gets added to a new application and a renewal
- Where agents and brokers can go for assistance with the SHOP Marketplace

[Read More](#)

Earn Extra Cash for the Holidays + More

Want to earn some extra cash for the holidays? How about a trip to Nashville? Here's how you can qualify:

Each new ACI/AHLIC/CLI Medicare Supplement application received between October 1 - December 31, 2015 that results in an issued policy (with initial premium applied) on or before January 15, 2016 will count toward qualification. [Read More.](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the minute with the news and happenings in the industry! Check out what's happening below.

[AmeriHealth December Renewals Posted to your Dashboard](#)

[Health Republic Insurance of NJ Important Message to Brokers](#)

[Horizon BCBS of NJ December Renewals Posted to your Dashboard](#)

IMPORTANT DEADLINES AND REMINDERS

New Business and Conversion Deadlines

Stay up-to-date and prepared with all the upcoming conversion and new business deadlines with the major SEH carriers in NJ.

[Click Here.](#)

2016 MARKETPLACE REGISTRATION LINKS

2016 links are just now being released and as they come out, we will get them out to you! Stay tuned...

For more information, please contact Greg Nocera at gnocera@martinins.com.

[2016 Horizon BCBS of NJ Marketplace Registration Link](#)



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Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com