



# We are very proud to announce that MIG is now a General Agent for Affiliated Physicians and Employers Association powered by QualCare!

We are excited to announce that effective October 1, 2015, MIG has been named a general agency partner with APEHP/QualCare.

The APEHP/QualCare program provides NJ groups with a unique and valuable alternative to the traditional market.

We, in coordination with APEHP/Qualcare, will be rolling out details on the upcoming mandatory broker training sessions in the next few weeks. It is critical for brokers to understand the opportunities, nuances and distinct features of this program.

APEHP/Qualcare also offers broker incentives. Below is the current program that you can take advantage of:

**2015 Year-End Broker Bonus:** For the remainder of 2015, effective dates November 1, 2015 through December 1, 2015, a broker bonus will be available on group business:

- Small Group Business (1-50 Employees): Brokers will receive **an additional 1.0%** of health care fees - not to exceed a total of 6% commission per case.
- Large Group Business (51+ Employees): Brokers will receive **an additional 1.5%** of health care fees - not to exceed a total of 6.5% commission per case.

Our team is ready to assist you with quoting and servicing all of your current and prospective QualCare business today!

For more information, please contact [brokersupport@martinins.com](mailto:brokersupport@martinins.com).